

Sold Summary

	Aug-2001	Aug-2000	% Change
Sold Dollar Volume	\$39,586,095	\$26,635,129	48.62%
Avg Sold Price	\$173,623	\$164,414	5.60%
Median Sold Price	\$163,900	\$156,000	5.06%
Units Sold	228	162	40.74%
Avg Days on Market	80	102	-21.57%
Avg List Price for Solds	\$174,155	\$163,936	6.23%
Avg SP to OLP Ratio	100.3%	100.8%	-0.53%
Ratio of Avg SP to Avg OLP	100.2%	100.6%	-0.40%
Attached Avg Sold Price	\$113,216	\$113,723	-0.45%
Detached Avg Sold Price	\$196,688	\$179,419	9.62%
Attached Units Sold	63	37	70.27%
Detached Units Sold	165	125	32.00%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Aug-2001	Aug-2000	% Change
Active Listings	511	773	-33.89%
New Listings	219	213	2.82%
New Under Contracts	172	134	28.36%
New Contingents	18	22	-18.18%
New Pending	190	156	21.79%
Total Pending	326	286	13.99%

Financing (Sold)

Assumption	0
Cash	6
Conventional	86
FHA	85
Other	4
Owner	2
VA	45

Days on Market (Sold)

0	24
1 to 10	46
11 to 20	32
21 to 30	21
31 to 60	30
61 to 90	18
91 to 120	11
121 to 180	16
181 to 360	19
361 to 720	9
721+	2

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	1	2	0	1	0	1	0	1	1	5
\$50K to \$99,999	0	4	0	13	0	0	2	15	60	7
\$100K to \$149,999	1	1	25	26	10	6	0	48	42	0
\$150K to \$199,999	0	0	35	5	28	2	0	84	26	0
\$200K to \$299,999	0	0	7	0	50	0	0	168	1	0
\$300K to \$399,999	0	0	3	0	3	0	0	32	0	0
\$400K to \$499,999	0	0	0	0	2	0	0	12	0	0
\$500K to \$599,999	0	0	0	0	0	0	0	2	0	0
\$600K to \$799,999	0	0	0	0	0	0	0	4	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	1	0	0
\$1M to \$2,499,999	0	0	0	0	0	0	0	2	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	0	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	2	7	70	45	93	9	2	369	130	12
Avg Sold Price	\$84,500	\$75,236	\$170,447	\$115,864	\$218,852	\$136,844	\$80,250			
Prev Year - Avg Sold Price	\$119,862	\$36,200	\$152,001	\$117,457	\$206,032	\$125,957	\$59,250			
Avg Sold % Change	-29.50%	107.83%	12.14%	-1.36%	6.22%	8.64%	35.44%			
Prev Year - # of Solds	6	1	52	27	67	7	2			

Active Detail