

Metropolitan Regional Information Systems, Inc. Real Estate Trend Indicator - Detached/Attached Report

Charles County, MD

From: 06/01/2002 to 06/30/2002

Statistics generated on: 07/09/2002

| Price Class | Residential Unit Sales Number of Bedrooms | | | | Active Listings | | Time on Market | |
|---------------------------|--|-------------------------|-------------------------------|----------------------------------|------------------------------|----------------------------------|---|-----|
| | 2 Or Less Detach/Attach | 3 Detach/Attach | 4 or More Detach/Attach | Condo Coop and Ground Rent | Residential Detach/Attach | Condo Coop and Ground Rent | of Units Sold (No. of Units) | |
| Under \$30,000 | 0 / 0 | 0 / 0 | 0 / 0 | 0 | 0 / 0 | 0 | 1 -30 Days | 166 |
| \$30,000-\$39,000 | 0 / 0 | 0 / 0 | 0 / 0 | 1 | 0 / 0 | 3 | 31-61 Days | 38 |
| \$40,000-\$49,999 | 0 / 0 | 0 / 0 | 0 / 0 | 0 | 0 / 0 | 0 | 61 - 91 Days | 11 |
| \$50,000-\$59,999 | 0 / 0 | 0 / 0 | 0 / 0 | 0 | 0 / 0 | 1 | 91-120 Days | 7 |
| \$60,000-\$69,999 | 0 / 0 | 0 / 1 | 0 / 0 | 0 | 0 / 0 | 0 | Over 120 Days | 22 |
| \$70,000-\$79,999 | 0 / 0 | 0 / 1 | 0 / 0 | 1 | 4 / 4 | 3 | Total | 244 |
| \$80,000-\$89,999 | 0 / 0 | 1 / 3 | 0 / 0 | 0 | 1 / 5 | 0 | | |
| \$90,000- \$99,999 | 1 / 1 | 1 / 11 | 0 / 0 | 0 | 2 / 15 | 1 | | |
| \$100,000-\$119,999 | 2 / 1 | 3 / 12 | 0 / 2 | 0 | 8 / 16 | 0 | Type of Financing of Units Sold (No. of Units) | |
| \$120,000-\$139,999 | 0 / 1 | 7 / 15 | 3 / 3 | 0 | 13 / 11 | 0 | Conventional | 96 |
| \$140,000-\$159,999 | 1 / 0 | 10 / 2 | 11 / 8 | 0 | 22 / 8 | 0 | FHA | 61 |
| \$160,000-\$179,999 | 0 / 0 | 16 / 5 | 10 / 1 | 0 | 20 / 12 | 0 | VA | 44 |
| \$180,000-\$199,999 | 0 / 0 | 6 / 4 | 11 / 0 | 0 | 20 / 5 | 0 | Assumption | 0 |
| \$200,000-\$249,999 | 0 / 0 | 9 / 0 | 36 / 0 | 0 | 70 / 0 | 0 | Cash | 3 |
| \$250,000-\$299,999 | 0 / 0 | 5 / 0 | 24 / 0 | 0 | 58 / 0 | 0 | Owner Finance | 2 |
| \$300,000-\$399,999 | 1 / 0 | 1 / 0 | 10 / 0 | 0 | 43 / 0 | 0 | All Other | 0 |
| \$400,000-\$499,999 | 0 / 0 | 0 / 0 | 2 / 0 | 0 | 18 / 0 | 0 | Unreported | 38 |
| Over \$500,000 | 0 / 0 | 0 / 0 | 0 / 0 | 0 | 17 / 0 | 0 | Total | 244 |
| Totals | 5 / 3 | 59 / 54 | 107 / 14 | 2 | 372 | 8 | | |
| Detach/Attach Totals | 171 / 71 | | | | 296 / 76 | | | |
| Grand Totals | 244 | | | | 380 | | | |
| Average Sold Prices | \$ 155,980 / \$ 110,267 | \$ 175,353 / \$ 122,761 | \$ 232,205 / \$ 143,468 | \$ 54,500 | | | | |
| Last Year Avg Sold Prices | \$ 152,975 / \$ 103,117 | \$ 179,416 / \$ 103,027 | \$ 204,646 / \$ 133,839 | \$ 57,125 | | | | |
| Average Sold % Change | 1.96 % / 6.93 % | -2.26 % / 19.15 % | 13.47 % / 7.19 % | -4.60 % | | | | |
| Last Year Units Sold | 4 / 6 | 76 / 61 | 107 / 14 | 4 | | | | |

| | <u>2002</u> | <u>2001</u> | <u>% Change</u> | |
|--|-------------------------|-------------------------|------------------|---|
| Total Sold Dollar Volume: | \$ 45,049,097 | \$ 45,150,198 | -0.22 % | Total Number of NEW listings taken for the month: 224 |
| Average Sold Price: | \$ 184,627 | \$ 165,993 | 11.23 % | |
| Median Sold Price: | \$ 172,250 | \$ 157,400 | 9.43 % | Total # of Listings that are New Construction |
| Total Units Sold: | 244 | 272 | -10.29 % | |
| Detach/Attach Average Sold: | \$ 210,361 / \$ 126,316 | \$ 193,287 / \$ 108,359 | 8.83 % / 16.57 % | Active Listings: |
| Average Days on Market: | 46 | 65 | -29.23 % | Sold Listings: |
| Average List Price for Sold: | \$ 185,738 | \$ 168,889 | 9.98 % | |
| Avg Sale Price as a percentage of Avg List Price: | 99.40 % | 98.29 % | | Total Number of Properties marked Contract for the month: 186 |
| | | | | Total Number of Properties marked Contingent for the month: 51 |
| | | | | Total Number of NEW pendings (CONTRACTS + CONTINGENTS): 237 |

Source: Metropolitan Regional Information Systems, Inc. - MLS Resale Data

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