

Metropolitan Regional Information Systems, Inc. Real Estate Trend Indicator

Charles County, MD

From: 10/01/2002 to 10/31/2002

Statistics generated on: 11/08/2002

| Price Class | Residential Unit Sales Number of Bedrooms | | | | Active Listings | | Time on Market | |
|---------------------|--|-----|--------------|----------------------------------|-----------------|----------------------------------|---|-----|
| | 2 Or Less | 3 | 4 or More | Condo Coop and Ground Rent | Residential | Condo Coop and Ground Rent | of Units Sold (No. of Units) | |
| Under \$30,000 | 0 | 0 | 0 | 0 | 0 | 0 | 1 -30 Days | 146 |
| \$30,000-\$39,000 | 0 | 0 | 0 | 0 | 0 | 1 | 31-61 Days | 31 |
| \$40,000-\$49,999 | 0 | 0 | 0 | 0 | 0 | 0 | 61 - 91 Days | 7 |
| \$50,000-\$59,999 | 0 | 1 | 0 | 1 | 1 | 1 | 91-120 Days | 3 |
| \$60,000-\$69,999 | 2 | 0 | 0 | 0 | 2 | 0 | Over 120 Days | 17 |
| \$70,000-\$79,999 | 1 | 0 | 0 | 1 | 1 | 0 | Total | 204 |
| \$80,000-\$89,999 | 0 | 3 | 0 | 0 | 6 | 0 | | |
| \$90,000-\$99,999 | 1 | 10 | 0 | 0 | 8 | 0 | | |
| \$100,000-\$119,999 | 5 | 16 | 0 | 0 | 25 | 0 | Type of Financing of Units Sold (No. of Units) | |
| \$120,000-\$139,999 | 3 | 12 | 1 | 0 | 22 | 0 | Conventional | 90 |
| \$140,000-\$159,999 | 1 | 20 | 8 | 0 | 25 | 1 | FHA | 55 |
| \$160,000-\$179,999 | 0 | 22 | 9 | 0 | 35 | 0 | VA | 38 |
| \$180,000-\$199,999 | 0 | 19 | 9 | 0 | 26 | 0 | Assumption | 0 |
| \$200,000-\$249,999 | 0 | 12 | 18 | 0 | 57 | 0 | Cash | 8 |
| \$250,000-\$299,999 | 0 | 3 | 14 | 0 | 70 | 0 | Owner Finance | 0 |
| \$300,000-\$399,999 | 0 | 1 | 7 | 0 | 43 | 0 | All Other | 3 |
| \$400,000-\$499,999 | 0 | 0 | 4 | 0 | 17 | 0 | Unreported | 10 |
| Over \$500,000 | 0 | 0 | 0 | 0 | 23 | 0 | Total | 204 |
| Totals | 13 | 119 | 70 | 2 | 361 | 3 | | |
| Grand Totals | 204 | | | | 364 | | | |

| | | | | |
|--|---------------|---------------|--|--|
| | | | Total Number of NEW listings | |
| | | | taken for the month: 262 | |
| | | | Total Number of Properties | |
| | | | marked Contract for the month: 172 | |
| | | | Total Number of Properties | |
| | | | marked Contingent for the month: <u>56</u> | |
| | | | Total Number of NEW pendings | |
| | | | (CONTRACTS + CONTINGENTS): 228 | |
| | <u>2002</u> | <u>2001</u> | <u>%</u> <u>Change</u> | |
| Total Sold Dollar Volume: | \$ 36,989,077 | \$ 31,855,883 | 16.11 % | |
| Average Sold Price: | \$ 181,319 | \$ 177,966 | 1.88 % | |
| Median Sold Price: | \$ 172,763 | \$ 156,000 | 10.75 % | |
| Total Units Sold: | 204 | 179 | 13.97 % | |
| Average Days on Market: | 32 | 53 | -39.62 % | |
| Average List Price for Solds: | \$ 182,553 | \$ 179,263 | 1.84 % | |
| Avg Sale Price as a percentage of Avg List Price: | 99.32 % | 99.28 % | | |

Source: Metropolitan Regional Information Systems, Inc. - MLS Resale Data

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