

Metropolitan Regional Information Systems, Inc. Real Estate Trend Indicator - Detached/Attached Report

Saint Marys County, MD

From: 01/01/2002 to 01/31/2002

Statistics generated on: 02/08/2002

Price Class	Residential Unit Sales Number of Bedrooms				Active Listings		Time on Market	
	2 Or Less Detach/Attach	3 Detach/Attach	4 or More Detach/Attach	Condo Coop and Ground Rent	Residential Detach/Attach	Condo Coop and Ground Rent	of Units Sold (No. of Units)	
Under \$30,000	0 / 0	0 / 0	0 / 0	0	0 / 0	0	1 -30 Days	31
\$30,000-\$39,000	1 / 0	0 / 0	0 / 0	0	0 / 0	0	31-61 Days	6
\$40,000-\$49,999	0 / 0	0 / 0	0 / 0	0	0 / 1	0	61 - 91 Days	8
\$50,000-\$59,999	0 / 0	0 / 0	0 / 0	0	1 / 0	3	91-120 Days	6
\$60,000-\$69,999	0 / 0	0 / 0	0 / 0	1	5 / 3	1	Over 120 Days	24
\$70,000-\$79,999	0 / 0	2 / 0	0 / 0	0	7 / 3	1	Total	75
\$80,000-\$89,999	0 / 2	0 / 0	0 / 0	0	15 / 10	0		
\$90,000- \$99,999	0 / 0	2 / 3	0 / 0	0	5 / 7	0		
\$100,000-\$119,999	1 / 1	3 / 0	0 / 0	0	19 / 8	0	Type of Financing of Units Sold (No. of Units)	
\$120,000-\$139,999	0 / 0	5 / 1	0 / 0	0	35 / 0	0	Conventional	46
\$140,000-\$159,999	0 / 0	6 / 0	2 / 0	0	50 / 1	2	FHA	10
\$160,000-\$179,999	0 / 0	4 / 0	1 / 0	0	61 / 2	2	VA	14
\$180,000-\$199,999	0 / 0	1 / 0	9 / 0	0	42 / 2	0	Assumption	0
\$200,000-\$249,999	1 / 0	4 / 2	12 / 0	0	60 / 4	0	Cash	2
\$250,000-\$299,999	0 / 0	0 / 0	6 / 0	0	32 / 0	0	Owner Finance	0
\$300,000-\$399,999	0 / 0	0 / 0	4 / 0	0	20 / 0	0	All Other	2
\$400,000-\$499,999	0 / 0	0 / 0	0 / 0	0	11 / 0	0	Unreported	1
Over \$500,000	0 / 0	0 / 0	1 / 0	0	9 / 0	0	Total	75
Totals	3 / 3	27 / 6	35 / 0	1	413	9		
Detach/Attach Totals	65 / 9				372 / 41			
Grand Totals	75				422			
Average Sold Prices	\$ 113,000 / \$ 89,667	\$ 146,254 / \$ 147,133	\$ 242,392 / \$ 0	\$ 67,000				
Last Year Avg Sold Prices	\$ 73,250 / \$ 110,000	\$ 142,987 / \$ 88,475	\$ 191,630 / \$ 0	\$ 84,133				
Average Sold % Change	54.27 % / -18.48 %	2.28 % / 66.30 %	26.49 % / N/A	-20.36 %				
Last Year Units Sold	4 / 1	31 / 4	19 / 0	3				

	<u>2002</u>	<u>2001</u>	<u>% Change</u>	Total Number of NEW listings taken for the month: 121	
Total Sold Dollar Volume:	\$ 13,990,376	\$ 9,082,860	54.03 %	Total # of Listings that are New Construction	
Average Sold Price:	\$ 186,538	\$ 146,498	27.33 %		
Median Sold Price:	\$ 183,000	\$ 137,450	33.14 %	Active Listings:	159
Total Units Sold:	75	62	20.97 %	Sold Listings:	25
Detach/Attach Average Sold:	\$ 196,486 / \$ 127,978	\$ 154,936 / \$ 92,780	26.82 % / 37.94 %	Total Number of Properties marked Contract for the month: 61	
Average Days on Market:	104	131	-20.61 %	Total Number of Properties marked Contingent for the month: 17	
Average List Price for Solds:	\$ 191,112	\$ 150,074	27.35 %	Total Number of NEW pendings (CONTRACTS + CONTINGENTS): 78	
Avg Sale Price as a percentage of Avg List Price:	97.61 %	97.62 %			

Source: Metropolitan Regional Information Systems, Inc. - MLS Resale Data

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