

# Metropolitan Regional Information Systems, Inc. Real Estate Trend Indicator - Detached/Attached Report

Saint Marys County, MD

From: 12/01/2002 to 12/31/2002

Statistics generated on: 01/13/2003

Price Class	Residential Unit Sales Number of Bedrooms				Active Listings		Time on Market	
	2 Or Less Detach/Attach	3 Detach/Attach	4 or More Detach/Attach	Condo Coop and Ground Rent	Residential Detach/Attach	Condo Coop and Ground Rent	of Units Sold (No. of Units)	
Under \$30,000	0 / 0	0 / 0	0 / 0	0	1 / 0	0	1 -30 Days	73
\$30,000-\$39,000	0 / 0	0 / 0	0 / 0	0	0 / 0	1	31-61 Days	21
\$40,000-\$49,999	0 / 0	0 / 0	0 / 0	0	0 / 0	0	61 - 91 Days	9
\$50,000-\$59,999	1 / 0	0 / 0	0 / 0	0	1 / 0	0	91-120 Days	10
\$60,000-\$69,999	1 / 0	0 / 6	0 / 0	0	3 / 1	0	Over 120 Days	17
\$70,000-\$79,999	0 / 0	0 / 0	0 / 0	0	1 / 2	0	Total	130
\$80,000-\$89,999	0 / 0	1 / 0	0 / 0	0	6 / 3	0		
\$90,000- \$99,999	2 / 0	3 / 1	0 / 0	0	9 / 0	0		
\$100,000-\$119,999	0 / 2	5 / 6	1 / 0	0	9 / 2	0	<b>Type of Financing of Units Sold (No. of Units)</b>	
\$120,000-\$139,999	0 / 0	7 / 0	0 / 0	0	18 / 2	0	Conventional	90
\$140,000-\$159,999	1 / 0	6 / 0	4 / 0	0	16 / 3	0	FHA	10
\$160,000-\$179,999	0 / 0	10 / 0	9 / 0	0	18 / 1	2	VA	20
\$180,000-\$199,999	1 / 0	3 / 0	6 / 0	0	21 / 2	0	Assumption	0
\$200,000-\$249,999	1 / 0	18 / 0	13 / 0	0	45 / 1	0	Cash	6
\$250,000-\$299,999	0 / 0	3 / 0	9 / 0	0	48 / 1	0	Owner Finance	1
\$300,000-\$399,999	1 / 0	2 / 0	3 / 0	0	15 / 0	0	All Other	1
\$400,000-\$499,999	0 / 0	1 / 0	1 / 0	0	8 / 0	0	Unreported	2
Over \$500,000	0 / 0	0 / 0	2 / 0	0	18 / 1	0	Total	130
Totals	8 / 2	59 / 13	48 / 0	0	256	3		
Detach/Attach Totals	115 / 15				237 / 19			
Grand Totals	130				259			
Average Sold Prices	\$ 152,175 / \$ 103,950	\$ 187,332 / \$ 88,485	\$ 259,775 / \$ 0	\$ 0				
Last Year Avg Sold Prices	\$ 102,080 / \$ 89,900	\$ 163,239 / \$ 97,774	\$ 212,987 / \$ 0	\$ 0				
Average Sold % Change	49.07 % / 15.63 %	14.76 % / -9.50 %	21.97 % / N/A	N/A				
Last Year Units Sold	5 / 1	59 / 5	43 / 0	0				

	<u>2002</u>	<u>2001</u>	<u>% Change</u>	<b>Total Number of NEW listings taken for the month: 82</b>
<b>Total Sold Dollar Volume:</b>	\$ 26,097,369	\$ 19,878,748	31.28 %	<b>Total # of Listings that are New Construction</b>
<b>Average Sold Price:</b>	\$ 200,749	\$ 175,918	14.12 %	
<b>Median Sold Price:</b>	\$ 179,663	\$ 162,900	10.29 %	<b>Active Listings:</b> 86
<b>Total Units Sold:</b>	130	113	15.04 %	<b>Sold Listings:</b> 45
<b>Detach/Attach Average Sold:</b>	\$ 215,123 / \$ 90,547	\$ 180,374 / \$ 96,461	19.26 % / -6.13 %	<b>Total Number of Properties marked Contract for the month: 60</b>
<b>Average Days on Market:</b>	57	104	-45.19 %	<b>Total Number of Properties marked Contingent for the month: 20</b>
<b>Average List Price for Solds:</b>	\$ 206,717	\$ 178,348	15.91 %	<b>Total Number of NEW pendings (CONTRACTS + CONTINGENTS): 80</b>
<b>Avg Sale Price as a percentage of Avg List Price:</b>	97.11 %	98.64 %		

Source: Metropolitan Regional Information Systems, Inc. - MLS Resale Data

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