

Metropolitan Regional Information Systems, Inc. Real Estate Trend Indicator - Detached/Attached Report

Saint Marys County, MD

From: 03/01/2002 to 03/31/2002

Statistics generated on: 04/09/2002

Price Class	Residential Unit Sales Number of Bedrooms				Active Listings		Time on Market	
	2 Or Less Detach/Attach	3 Detach/Attach	4 or More Detach/Attach	Condo Coop and Ground Rent	Residential Detach/Attach	Condo Coop and Ground Rent	of Units Sold (No. of Units)	
Under \$30,000	0 / 0	0 / 0	0 / 0	1	0 / 0	0	1 - 30 Days	41
\$30,000-\$39,000	0 / 0	0 / 0	0 / 0	0	0 / 0	0	31-61 Days	13
\$40,000-\$49,999	2 / 0	0 / 0	0 / 0	0	1 / 0	0	61 - 91 Days	6
\$50,000-\$59,999	1 / 0	0 / 0	0 / 0	0	1 / 0	1	91-120 Days	5
\$60,000-\$69,999	1 / 0	0 / 1	0 / 0	2	5 / 2	1	Over 120 Days	36
\$70,000-\$79,999	1 / 0	0 / 1	0 / 0	1	4 / 2	0	Total	101
\$80,000-\$89,999	1 / 1	2 / 1	0 / 0	0	8 / 3	0		
\$90,000- \$99,999	0 / 0	2 / 2	1 / 0	0	6 / 5	0		
\$100,000-\$119,999	0 / 2	4 / 0	1 / 0	0	13 / 10	0	Type of Financing of Units Sold (No. of Units)	
\$120,000-\$139,999	2 / 0	8 / 1	3 / 0	0	36 / 0	0	Conventional	54
\$140,000-\$159,999	0 / 0	10 / 0	3 / 0	0	64 / 1	2	FHA	19
\$160,000-\$179,999	0 / 0	11 / 0	4 / 0	0	62 / 1	2	VA	17
\$180,000-\$199,999	0 / 0	4 / 1	1 / 0	0	52 / 2	0	Assumption	0
\$200,000-\$249,999	0 / 0	4 / 0	10 / 0	0	59 / 3	0	Cash	4
\$250,000-\$299,999	0 / 0	0 / 0	3 / 0	0	46 / 1	0	Owner Finance	0
\$300,000-\$399,999	0 / 0	1 / 0	2 / 0	0	23 / 0	0	All Other	4
\$400,000-\$499,999	0 / 0	1 / 0	3 / 0	0	7 / 0	0	Unreported	3
Over \$500,000	0 / 0	0 / 0	1 / 0	0	13 / 0	0	Total	101
Totals	8 / 3	47 / 7	32 / 0	4	430	6		
Detach/Attach Totals	87 / 10				400 / 30			
Grand Totals	101				436			
Average Sold Prices	\$ 77,269 / \$ 98,572	\$ 160,939 / \$ 104,900	\$ 250,608 / \$ 0	\$ 59,225				
Last Year Avg Sold Prices	\$ 85,500 / \$ 93,450	\$ 144,369 / \$ 112,590	\$ 204,800 / \$ 169,950	\$ 45,550				
Average Sold % Change	-9.63 % / 5.48 %	11.48 % / -6.83 %	22.37 % / N/A	30.02 %				
Last Year Units Sold	4 / 2	56 / 5	27 / 2	2				

	<u>2002</u>	<u>2001</u>	<u>% Change</u>	
Total Sold Dollar Volume:	\$ 17,468,622	\$ 15,137,108	15.40 %	Total Number of NEW listings taken for the month: 171
Average Sold Price:	\$ 172,957	\$ 154,460	11.97 %	Total # of Listings that are New Construction
Median Sold Price:	\$ 153,400	\$ 143,725	6.73 %	Active Listings: 172
Total Units Sold:	101	98	3.06 %	Sold Listings: 25
Detach/Attach Average Sold:	\$ 186,226 / \$ 103,002	\$ 160,417 / \$ 121,083	16.09 % / -14.93 %	Total Number of Properties marked Contract for the month: 109
Average Days on Market:	121	123	-1.63 %	Total Number of Properties marked Contingent for the month: 25
Average List Price for Sold:	\$ 178,285	\$ 158,672	12.36 %	Total Number of NEW pendings (CONTRACTS + CONTINGENTS): 134
Avg Sale Price as a percentage of Avg List Price:	97.01 %	97.35 %		

Source: Metropolitan Regional Information Systems, Inc. - MLS Resale Data

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