

Metropolitan Regional Information Systems, Inc. Year End Real Estate Trend Indicator

Saint Marys County, MD

From: 01/01/2002 to 12/31/2002

Statistics generated on: 02/14/2003

Price Class	Residential Unit Sales Number of Bedrooms				Time on Market	
	2 Or Less	3	4 or More	Condo Coop and Ground Rent	of Units Sold (No. of Units)	
Under \$30,000	0	0	0	1	1 -30 Days	652
\$30,000-\$39,000	1	1	1	0	31-61 Days	185
\$40,000-\$49,999	2	2	1	0	61 - 91 Days	107
\$50,000-\$59,999	6	3	0	0	91-120 Days	76
\$60,000-\$69,999	8	13	1	3	Over 120 Days	337
\$70,000-\$79,999	8	12	1	2	Total	1357
\$80,000-\$89,999	15	23	0	8	Average Days	93
\$90,000-\$99,999	9	45	1	1	Type of Financing of Units Sold (No. of Units)	
\$100,000-\$119,999	19	73	6	0	Conventional	846
\$120,000-\$139,999	8	84	16	0	FHA	176
\$140,000-\$159,999	8	126	50	3	VA	221
\$160,000-\$179,999	6	130	52	0	Assumption	0
\$180,000-\$199,999	4	69	74	0	Cash	68
\$200,000-\$249,999	9	93	140	0	Owner Finance	4
\$250,000-\$299,999	1	20	89	0	All Other	41
\$300,000-\$399,999	3	13	63	0	Unreported	1
\$400,000-\$499,999	0	7	11	0	Total	1357
Over \$500,000	1	4	7	0		
Totals	108	718	513	18		
Grand Totals	1357					

	<u>2002</u>	<u>2001</u>	<u>% Change</u>
Total Sold Dollar Volume:	\$ 254,873,102	\$ 205,044,234	24.30 %
Average Sold Price:	\$ 187,821	\$ 166,974	12.49 %
Median Sold Price:	\$ 170,000	\$ 154,950	9.71 %
Total Units Sold:	1,357	1,228	10.50 %
Average Days on Market:	93	109	-14.68 %
Average List Price:	\$ 192,136	\$ 171,346	12.13 %
Avg Sale Price as a percentage of Avg List Price:	97.75 %	97.45 %	

Source: Metropolitan Regional Information Systems, Inc. - MLS Resale Data

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