

Metropolitan Regional Information Systems, Inc. Real Estate Trend Indicator - Detached/Attached Report

Calvert County, MD

From: 09/01/2002 to 09/30/2002

Statistics generated on: 10/09/2002

| Price Class | Residential Unit Sales Number of Bedrooms | | | | Active Listings | | Time on Market | |
|---------------------------|--|-------------------------|-------------------------------|----------------------------------|------------------------------|----------------------------------|---|-----|
| | 2 Or Less Detach/Attach | 3 Detach/Attach | 4 or More Detach/Attach | Condo Coop and Ground Rent | Residential Detach/Attach | Condo Coop and Ground Rent | of Units Sold (No. of Units) | |
| Under \$30,000 | 0 / 0 | 0 / 0 | 0 / 0 | 0 | 0 / 0 | 0 | 1 - 30 Days | 68 |
| \$30,000-\$39,000 | 0 / 0 | 0 / 0 | 0 / 0 | 0 | 0 / 0 | 0 | 31-61 Days | 14 |
| \$40,000-\$49,999 | 0 / 0 | 0 / 0 | 0 / 0 | 0 | 0 / 0 | 1 | 61 - 91 Days | 13 |
| \$50,000-\$59,999 | 0 / 0 | 0 / 0 | 0 / 0 | 0 | 1 / 0 | 0 | 91-120 Days | 8 |
| \$60,000-\$69,999 | 0 / 0 | 0 / 0 | 0 / 0 | 0 | 0 / 0 | 0 | Over 120 Days | 29 |
| \$70,000-\$79,999 | 0 / 0 | 1 / 0 | 0 / 0 | 0 | 2 / 0 | 0 | Total | 132 |
| \$80,000-\$89,999 | 0 / 0 | 1 / 0 | 0 / 0 | 0 | 3 / 0 | 0 | | |
| \$90,000- \$99,999 | 1 / 0 | 1 / 0 | 0 / 0 | 0 | 2 / 0 | 0 | | |
| \$100,000-\$119,999 | 1 / 0 | 3 / 0 | 0 / 0 | 0 | 10 / 1 | 0 | Type of Financing of Units Sold (No. of Units) | |
| \$120,000-\$139,999 | 1 / 0 | 4 / 0 | 1 / 0 | 0 | 21 / 1 | 0 | Conventional | 82 |
| \$140,000-\$159,999 | 4 / 0 | 7 / 0 | 4 / 0 | 0 | 36 / 4 | 1 | FHA | 26 |
| \$160,000-\$179,999 | 1 / 0 | 6 / 3 | 5 / 0 | 3 | 27 / 2 | 0 | VA | 10 |
| \$180,000-\$199,999 | 0 / 0 | 6 / 0 | 0 / 0 | 0 | 29 / 3 | 1 | Assumption | 0 |
| \$200,000-\$249,999 | 0 / 0 | 6 / 0 | 9 / 0 | 1 | 56 / 2 | 5 | Cash | 6 |
| \$250,000-\$299,999 | 0 / 0 | 5 / 0 | 13 / 0 | 0 | 84 / 3 | 0 | Owner Finance | 0 |
| \$300,000-\$399,999 | 0 / 1 | 2 / 0 | 26 / 0 | 1 | 93 / 4 | 0 | All Other | 2 |
| \$400,000-\$499,999 | 0 / 0 | 4 / 0 | 6 / 0 | 0 | 31 / 2 | 0 | Unreported | 6 |
| Over \$500,000 | 1 / 0 | 1 / 0 | 3 / 0 | 0 | 34 / 0 | 0 | Total | 132 |
| Totals | 9 / 1 | 47 / 3 | 67 / 0 | 5 | 451 | 8 | | |
| Detach/Attach Totals | 123 / 4 | | | | 429 / 22 | | | |
| Grand Totals | 132 | | | | 459 | | | |
| Average Sold Prices | \$ 183,789 / \$ 345,500 | \$ 215,345 / \$ 171,300 | \$ 306,280 / \$ 0 | \$ 222,996 | | | | |
| Last Year Avg Sold Prices | \$ 150,333 / \$ 142,300 | \$ 165,691 / \$ 138,040 | \$ 256,166 / \$ 134,900 | \$ 272,131 | | | | |
| Average Sold % Change | 22.25 % / 142.80 % | 29.97 % / 24.09 % | 19.56 % / N/A | -18.06 % | | | | |
| Last Year Units Sold | 6 / 3 | 60 / 6 | 55 / 1 | 3 | | | | |

| | <u>2002</u> | <u>2001</u> | <u>% Change</u> | |
|--|-------------------------|-------------------------|-------------------|---|
| Total Sold Dollar Volume: | \$ 34,270,411 | \$ 27,138,996 | 26.28 % | Total Number of NEW listings taken for the month: 211 |
| Average Sold Price: | \$ 259,624 | \$ 202,530 | 28.19 % | |
| Median Sold Price: | \$ 247,000 | \$ 179,000 | 37.99 % | Total # of Listings that are New Construction |
| Total Units Sold: | 132 | 134 | -1.49 % | |
| Detach/Attach Average Sold: | \$ 262,569 / \$ 214,850 | \$ 206,054 / \$ 139,004 | 27.43 % / 54.56 % | Active Listings: |
| Average Days on Market: | 87 | 112 | -22.32 % | 198 |
| Average List Price for Sold: | \$ 262,290 | \$ 205,418 | 27.69 % | Sold Listings: |
| Avg Sale Price as a percentage of Avg List Price: | 98.98 % | 98.59 % | | 38 |
| | | | | Total Number of Properties marked Contract for the month: 132 |
| | | | | Total Number of Properties marked Contingent for the month: 32 |
| | | | | Total Number of NEW pendings (CONTRACTS + CONTINGENTS): 164 |

Source: Metropolitan Regional Information Systems, Inc. - MLS Resale Data

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