

# Metropolitan Regional Information Systems, Inc. Real Estate Trend Indicator

Charles County, MD

From: 12/01/2003 to 12/31/2003

Statistics generated on: 01/07/2004

Price Class	Residential Unit Sales Number of Bedrooms				Active Listings		Time on Market	
	2 Or Less	3	4 or More	Condo Coop and Ground Rent	Residential	Condo Coop and Ground Rent	of Units Sold (No. of Units)	
Under \$30,000	0	0	0	0	0	0	1 -30 Days	161
\$30,000-\$39,000	0	0	0	0	0	0	31-61 Days	30
\$40,000-\$49,999	0	0	0	0	0	0	61 - 91 Days	15
\$50,000-\$59,999	0	0	0	0	0	0	91-120 Days	5
\$60,000-\$69,999	0	0	0	1	0	1	Over 120 Days	8
\$70,000-\$79,999	0	0	0	1	0	2	Total	219
\$80,000-\$89,999	0	0	0	0	1	0		
\$90,000-\$99,999	1	1	0	0	2	0	<b>Type of Financing of Units Sold (No. of Units)</b>	
\$100,000-\$119,999	1	5	0	0	8	1	Conventional	143
\$120,000-\$139,999	2	16	1	0	14	0	FHA	38
\$140,000-\$159,999	2	14	1	0	8	0	VA	23
\$160,000-\$179,999	3	8	0	0	10	0	Assumption	0
\$180,000-\$199,999	0	17	9	0	17	0	Cash	2
\$200,000-\$249,999	0	26	29	0	34	0	Owner Finance	0
\$250,000-\$299,999	0	5	28	0	45	0	All Other	3
\$300,000-\$399,999	0	9	24	0	69	0	Unreported	10
\$400,000-\$499,999	0	2	8	0	25	0	Total	219
Over \$500,000	0	1	4	0	19	0		
Totals	9	104	104	2	252	4		
Grand Totals	219				256			

				<b>Total Number of NEW listings</b>	
				taken for the month: 152	
				<b>Total Number of Properties</b>	
				marked Contract for the month: 126	
				<b>Total Number of Properties</b>	
				marked Contingent for the month: 38	
				<b>Total Number of NEW pendings</b>	
				(CONTRACTS + CONTINGENTS): 164	
	<u>2003</u>	<u>2002</u>	<u>% Change</u>		
<b>Total Sold Dollar Volume:</b>	\$ 53,009,473	\$ 39,088,389	35.61 %		
<b>Average Sold Price:</b>	\$ 242,052	\$ 198,418	21.99 %		
<b>Median Sold Price:</b>	\$ 220,000	\$ 182,814	20.34 %		
<b>Total Units Sold:</b>	219	197	11.17 %		
<b>Average Days on Market:</b>	28	43	-34.88 %		
<b>Average List Price for Solds:</b>	\$ 248,057	\$ 202,120	22.73 %		
<b>Avg Sale Price as a percentage of Avg List Price:</b>	97.58 %	98.17 %			

Source: Metropolitan Regional Information Systems, Inc. - MLS Resale Data

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