

Metropolitan Regional Information Systems, Inc. Year End Real Estate Trend Indicator

Charles County, MD

From: 01/01/2003 to 12/31/2003

Statistics generated on: 02/16/2004

Price Class	Residential Unit Sales Number of Bedrooms				Condo Coop and Ground Rent	Time on Market	
	2 Or Less	3	4 or More			of Units Sold (No. of Units)	
Under \$30,000	0	0	0	0		1 -30 Days	1834
\$30,000-\$39,000	0	0	0	2		31-61 Days	331
\$40,000-\$49,999	1	0	0	0		61 - 91 Days	185
\$50,000-\$59,999	2	2	0	3		91-120 Days	97
\$60,000-\$69,999	3	2	0	3		Over 120 Days	184
\$70,000-\$79,999	7	6	0	5		Total	2631
\$80,000-\$89,999	3	20	2	2		Average Days	38
\$90,000-\$99,999	4	32	1	1		Type of Financing of Units Sold (No. of Units)	
\$100,000-\$119,999	19	154	9	6		Conventional	1576
\$120,000-\$139,999	35	225	19	1		FHA	578
\$140,000-\$159,999	14	151	23	0		VA	379
\$160,000-\$179,999	11	181	83	1		Assumption	0
\$180,000-\$199,999	4	189	134	0		Cash	68
\$200,000-\$249,999	0	232	256	0		Owner Finance	5
\$250,000-\$299,999	2	74	312	0		All Other	25
\$300,000-\$399,999	1	41	256	0		Unreported	0
\$400,000-\$499,999	2	3	55	0		Total	2631
Over \$500,000	0	4	33	0			
Totals	108	1316	1183	24			
Grand Totals	2631						

	<u>2003</u>	<u>2002</u>	<u>% Change</u>
Total Sold Dollar Volume:	\$ 570,079,763	\$ 455,254,090	25.22 %
Average Sold Price:	\$ 216,678	\$ 183,127	18.32 %
Median Sold Price:	\$ 196,000	\$ 169,900	15.36 %
Total Units Sold:	2,631	2,486	5.83 %
Average Days on Market:	38	40	-5.00 %
Average List Price:	\$ 218,542	\$ 184,693	18.33 %
Avg Sale Price as a percentage of Avg List Price:	99.15 %	99.15 %	

Source: Metropolitan Regional Information Systems, Inc. - MLS Resale Data

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