

# Metropolitan Regional Information Systems, Inc. Real Estate Trend Indicator

Saint Marys County, MD

From: 08/01/2003 to 08/31/2003

Statistics generated on: 09/10/2003

Price Class	Residential Unit Sales Number of Bedrooms				Active Listings		Time on Market		
	2 Or Less	3	4 or More	Condo Coop and Ground Rent	Residential	Condo Coop and Ground Rent	of Units Sold (No. of Units)		
Under \$30,000	0	0	0	0	0	0	1 -30 Days	117	
\$30,000-\$39,000	0	0	0	0	0	0	31-61 Days	17	
\$40,000-\$49,999	0	0	0	0	0	0	61 - 91 Days	8	
\$50,000-\$59,999	0	0	0	1	0	0	91-120 Days	6	
\$60,000-\$69,999	0	0	0	0	1	0	Over 120 Days	16	
\$70,000-\$79,999	0	1	0	0	3	0	Total	164	
\$80,000-\$89,999	1	3	0	0	2	1			
\$90,000-\$99,999	2	5	0	0	1	0			
\$100,000-\$119,999	0	7	0	0	6	0	<b>Type of Financing of Units Sold (No. of Units)</b>		
\$120,000-\$139,999	3	12	0	0	10	0	Conventional	119	
\$140,000-\$159,999	2	7	1	0	20	3	FHA	14	
\$160,000-\$179,999	0	24	5	0	16	1	VA	18	
\$180,000-\$199,999	1	9	3	0	19	0	Assumption	0	
\$200,000-\$249,999	2	18	12	0	59	0	Cash	6	
\$250,000-\$299,999	1	3	14	0	42	0	Owner Finance	0	
\$300,000-\$399,999	1	5	15	0	26	0	All Other	4	
\$400,000-\$499,999	0	0	2	0	12	0	Unreported	3	
Over \$500,000	0	0	4	0	22	0	Total	164	
Totals	13	94	56	1	239	5			
Grand Totals	164				244				

	<u>2003</u>	<u>2002</u>	<u>% Change</u>	
<b>Total Sold Dollar Volume:</b>	\$ 36,035,195	\$ 20,156,590	78.78 %	<b>Total Number of NEW listings</b>
<b>Average Sold Price:</b>	\$ 219,727	\$ 175,275	25.36 %	<b>taken for the month: 163</b>
<b>Median Sold Price:</b>	\$ 193,201	\$ 169,900	13.71 %	<b>Total Number of Properties</b>
<b>Total Units Sold:</b>	164	115	42.61 %	<b>marked Contract for the month: 103</b>
<b>Average Days on Market:</b>	45	74	-39.19 %	<b>Total Number of Properties</b>
<b>Average List Price for Solds:</b>	\$ 224,445	\$ 177,376	26.54 %	<b>marked Contingent for the month: 36</b>
<b>Avg Sale Price as a percentage of Avg List Price:</b>	97.90 %	98.82 %		<b>Total Number of NEW pendings</b>
				<b>(CONTRACTS + CONTINGENTS): 139</b>

Source: Metropolitan Regional Information Systems, Inc. - MLS Resale Data

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