

# Metropolitan Regional Information Systems, Inc. Real Estate Trend Indicator - Detached/Attached Report

Saint Marys County, MD

From: 01/01/2003 to 01/31/2003

Statistics generated on: 02/10/2003

Price Class	Residential Unit Sales Number of Bedrooms				Active Listings		Time on Market	
	2 Or Less Detach/Attach	3 Detach/Attach	4 or More Detach/Attach	Condo Coop and Ground Rent	Residential Detach/Attach	Condo Coop and Ground Rent	of Units Sold (No. of Units)	
Under \$30,000	0 / 0	0 / 0	0 / 0	0	0 / 0	0	1 -30 Days	58
\$30,000-\$39,000	0 / 0	0 / 0	0 / 0	0	0 / 0	1	31-61 Days	12
\$40,000-\$49,999	0 / 0	1 / 0	0 / 0	0	0 / 0	0	61 - 91 Days	7
\$50,000-\$59,999	0 / 0	1 / 0	0 / 0	0	1 / 0	1	91-120 Days	6
\$60,000-\$69,999	0 / 0	0 / 1	0 / 0	0	1 / 1	0	Over 120 Days	17
\$70,000-\$79,999	0 / 0	1 / 2	0 / 0	0	2 / 1	0	Total	100
\$80,000-\$89,999	0 / 0	2 / 0	0 / 0	0	5 / 2	1		
\$90,000- \$99,999	0 / 0	0 / 0	0 / 0	0	9 / 0	0		
\$100,000-\$119,999	1 / 1	1 / 1	0 / 0	0	8 / 5	0	<b>Type of Financing of Units Sold (No. of Units)</b>	
\$120,000-\$139,999	1 / 0	3 / 1	0 / 0	0	15 / 3	0	Conventional	59
\$140,000-\$159,999	0 / 0	10 / 0	0 / 0	0	14 / 2	2	FHA	8
\$160,000-\$179,999	0 / 0	10 / 0	5 / 0	0	21 / 0	3	VA	11
\$180,000-\$199,999	0 / 0	8 / 0	4 / 0	0	21 / 2	0	Assumption	0
\$200,000-\$249,999	0 / 0	6 / 1	11 / 0	0	52 / 1	0	Cash	4
\$250,000-\$299,999	0 / 0	4 / 0	12 / 0	0	49 / 1	0	Owner Finance	0
\$300,000-\$399,999	0 / 0	4 / 0	4 / 0	0	21 / 0	0	All Other	2
\$400,000-\$499,999	0 / 0	2 / 0	1 / 0	0	5 / 0	0	Unreported	16
Over \$500,000	0 / 0	0 / 0	1 / 0	0	13 / 1	0	Total	100
Totals	2 / 1	53 / 6	38 / 0	0	256	8		
Detach/Attach Totals	93 / 7				237 / 19			
Grand Totals	100				264			
Average Sold Prices	\$ 115,250 / \$ 107,000	\$ 189,754 / \$ 110,433	\$ 260,893 / \$ 0	\$ 0				
Last Year Avg Sold Prices	\$ 113,000 / \$ 89,667	\$ 146,254 / \$ 147,133	\$ 242,392 / \$ 0	\$ 67,000				
Average Sold % Change	1.99 % / 19.33 %	29.74 % / -24.94 %	7.63 % / N/A	N/A				
Last Year Units Sold	3 / 3	27 / 6	35 / 0	1				

	<u>2003</u>	<u>2002</u>	<u>% Change</u>	<b>Total Number of NEW listings taken for the month: 109</b>	
<b>Total Sold Dollar Volume:</b>	\$ 20,970,986	\$ 13,990,376	49.90 %	<b>Total # of Listings that are New Construction</b>	
<b>Average Sold Price:</b>	\$ 209,710	\$ 186,538	12.42 %	<b>Active Listings:</b>	91
<b>Median Sold Price:</b>	\$ 193,250	\$ 183,000	5.60 %	<b>Sold Listings:</b>	34
<b>Total Units Sold:</b>	100	75	33.33 %	<b>Total Number of Properties marked Contract for the month: 73</b>	
<b>Detach/Attach Average Sold:</b>	\$ 217,219 / \$ 109,943	\$ 196,486 / \$ 127,978	10.55 % / -14.09 %	<b>Total Number of Properties marked Contingent for the month: 29</b>	
<b>Average Days on Market:</b>	56	104	-46.15 %	<b>Total Number of NEW pendings (CONTRACTS + CONTINGENTS): 102</b>	
<b>Average List Price for Solds:</b>	\$ 212,520	\$ 191,112	11.20 %		
<b>Avg Sale Price as a percentage of Avg List Price:</b>	98.68 %	97.61 %			

Source: Metropolitan Regional Information Systems, Inc. - MLS Resale Data

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