

Metropolitan Regional Information Systems, Inc. Real Estate Trend Indicator - Detached/Attached Report

Saint Marys County, MD

From: 03/01/2003 to 03/31/2003

Statistics generated on: 04/09/2003

Price Class	Residential Unit Sales Number of Bedrooms				Active Listings		Time on Market	
	2 Or Less Detach/Attach	3 Detach/Attach	4 or More Detach/Attach	Condo Coop and Ground Rent	Residential Detach/Attach	Condo Coop and Ground Rent	of Units Sold (No. of Units)	
Under \$30,000	0 / 0	0 / 0	0 / 0	0	0 / 0	0	1 -30 Days	53
\$30,000-\$39,000	0 / 0	0 / 0	0 / 0	0	0 / 0	2	31-61 Days	11
\$40,000-\$49,999	0 / 0	0 / 0	0 / 0	0	0 / 0	0	61 - 91 Days	16
\$50,000-\$59,999	0 / 0	0 / 0	0 / 0	1	1 / 0	0	91-120 Days	8
\$60,000-\$69,999	0 / 0	1 / 2	0 / 0	0	3 / 0	0	Over 120 Days	23
\$70,000-\$79,999	0 / 0	1 / 2	0 / 0	0	1 / 1	0	Total	111
\$80,000-\$89,999	0 / 0	0 / 0	0 / 0	1	3 / 2	0		
\$90,000- \$99,999	1 / 1	1 / 1	1 / 0	0	2 / 0	0		
\$100,000-\$119,999	3 / 1	1 / 1	1 / 0	0	6 / 1	0	Type of Financing of Units Sold (No. of Units)	
\$120,000-\$139,999	0 / 0	1 / 2	1 / 0	0	11 / 5	0	Conventional	56
\$140,000-\$159,999	0 / 0	8 / 0	3 / 0	0	14 / 2	2	FHA	16
\$160,000-\$179,999	0 / 0	10 / 0	7 / 0	0	17 / 0	2	VA	13
\$180,000-\$199,999	0 / 0	10 / 0	1 / 0	0	16 / 2	0	Assumption	0
\$200,000-\$249,999	1 / 0	12 / 1	9 / 0	0	47 / 2	0	Cash	5
\$250,000-\$299,999	0 / 0	2 / 0	14 / 0	0	57 / 1	0	Owner Finance	0
\$300,000-\$399,999	0 / 0	2 / 0	3 / 0	0	29 / 0	0	All Other	0
\$400,000-\$499,999	0 / 0	2 / 0	1 / 0	0	6 / 0	0	Unreported	21
Over \$500,000	0 / 0	0 / 0	1 / 0	0	17 / 1	0	Total	111
Totals	5 / 2	51 / 9	42 / 0	2	247	6		
Detach/Attach Totals	98 / 11				230 / 17			
Grand Totals	111				253			
Average Sold Prices	\$ 131,227 / \$ 102,450	\$ 198,025 / \$ 104,933	\$ 238,624 / \$ 0	\$ 70,000				
Last Year Avg Sold Prices	\$ 77,269 / \$ 98,572	\$ 160,939 / \$ 104,900	\$ 250,608 / \$ 0	\$ 59,225				
Average Sold % Change	69.83 % / 3.93 %	23.04 % / 0.03 %	-4.78 % / N/A	18.19 %				
Last Year Units Sold	8 / 3	47 / 7	32 / 0	4				

	<u>2003</u>	<u>2002</u>	<u>% Change</u>	Total Number of NEW listings taken for the month: 160	
Total Sold Dollar Volume:	\$ 22,066,929	\$ 17,468,622	26.32 %	Total # of Listings that are New Construction	
Average Sold Price:	\$ 198,801	\$ 172,957	14.94 %		
Median Sold Price:	\$ 190,000	\$ 153,400	23.86 %	Active Listings:	92
Total Units Sold:	111	101	9.90 %	Sold Listings:	36
Detach/Attach Average Sold:	\$ 212,017 / \$ 104,482	\$ 186,226 / \$ 103,002	13.85 % / 1.44 %	Total Number of Properties marked Contract for the month: 131	
Average Days on Market:	70	121	-42.15 %	Total Number of Properties marked Contingent for the month: 31	
Average List Price for Solds:	\$ 204,798	\$ 178,285	14.87 %	Total Number of NEW pendings (CONTRACTS + CONTINGENTS): 162	
Avg Sale Price as a percentage of Avg List Price:	97.07 %	97.01 %			

Source: Metropolitan Regional Information Systems, Inc. - MLS Resale Data

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