

# Metropolitan Regional Information Systems, Inc. Real Estate Trend Indicator - Detached/Attached Report

Saint Marys County, MD

From: 05/01/2003 to 05/31/2003

Statistics generated on: 06/11/2003

Price Class	Residential Unit Sales Number of Bedrooms				Active Listings		Time on Market	
	2 Or Less Detach/Attach	3 Detach/Attach	4 or More Detach/Attach	Condo Coop and Ground Rent	Residential Detach/Attach	Condo Coop and Ground Rent	of Units Sold (No. of Units)	
Under \$30,000	0 / 0	0 / 0	0 / 0	0	0 / 0	0	1 -30 Days	82
\$30,000-\$39,000	0 / 0	0 / 0	0 / 0	0	0 / 0	2	31-61 Days	13
\$40,000-\$49,999	0 / 0	0 / 0	0 / 0	0	0 / 0	0	61 - 91 Days	6
\$50,000-\$59,999	0 / 0	1 / 0	0 / 0	0	1 / 1	1	91-120 Days	0
\$60,000-\$69,999	0 / 0	0 / 0	0 / 0	0	1 / 0	0	Over 120 Days	16
\$70,000-\$79,999	0 / 0	0 / 1	1 / 0	0	1 / 0	0	Total	117
\$80,000-\$89,999	0 / 0	0 / 1	0 / 0	1	0 / 2	0		
\$90,000- \$99,999	0 / 0	2 / 0	0 / 0	1	5 / 0	0		
\$100,000-\$119,999	1 / 1	2 / 2	0 / 0	0	5 / 5	0	<b>Type of Financing of Units Sold (No. of Units)</b>	
\$120,000-\$139,999	0 / 1	4 / 0	0 / 0	0	9 / 10	0	Conventional	70
\$140,000-\$159,999	1 / 0	8 / 0	0 / 0	0	11 / 4	3	FHA	14
\$160,000-\$179,999	0 / 0	11 / 0	2 / 0	0	13 / 0	1	VA	19
\$180,000-\$199,999	0 / 1	9 / 0	6 / 0	0	22 / 1	0	Assumption	0
\$200,000-\$249,999	0 / 0	14 / 1	14 / 0	0	52 / 2	0	Cash	7
\$250,000-\$299,999	0 / 0	7 / 0	5 / 0	0	62 / 1	0	Owner Finance	3
\$300,000-\$399,999	1 / 0	0 / 0	10 / 0	0	35 / 0	0	All Other	2
\$400,000-\$499,999	1 / 0	0 / 0	2 / 0	0	6 / 0	0	Unreported	2
Over \$500,000	1 / 0	2 / 0	2 / 0	0	23 / 1	0	Total	117
Totals	5 / 3	60 / 5	42 / 0	2	273	7		
Detach/Attach Totals	107 / 8				246 / 27			
Grand Totals	117				280			
Average Sold Prices	\$ 306,780 / \$ 142,633	\$ 202,225 / \$ 115,400	\$ 272,709 / \$ 0	\$ 89,750				
Last Year Avg Sold Prices	\$ 126,550 / \$ 103,600	\$ 180,236 / \$ 130,561	\$ 217,564 / \$ 0	\$ 0				
Average Sold % Change	142.42 % / 37.68 %	12.20 % / -11.61 %	25.35 % / N/A	N/A				
Last Year Units Sold	6 / 3	56 / 9	45 / 0	0				

	<u>2003</u>	<u>2002</u>	<u>% Change</u>	<b>Total Number of NEW listings taken for the month: 138</b>
<b>Total Sold Dollar Volume:</b>	\$ 26,305,593	\$ 22,128,749	18.88 %	<b>Total # of Listings that are New Construction</b>
<b>Average Sold Price:</b>	\$ 224,834	\$ 185,956	20.91 %	
<b>Median Sold Price:</b>	\$ 202,433	\$ 169,900	19.15 %	<b>Active Listings:</b> 120
<b>Total Units Sold:</b>	117	119	-1.68 %	<b>Sold Listings:</b> 33
<b>Detach/Attach Average Sold:</b>	\$ 234,778 / \$ 125,612	\$ 192,924 / \$ 123,821	21.69 % / 1.45 %	<b>Total Number of Properties marked Contract for the month: 103</b>
<b>Average Days on Market:</b>	52	94	-44.68 %	<b>Total Number of Properties marked Contingent for the month: 34</b>
<b>Average List Price for Solds:</b>	\$ 223,940	\$ 201,240	11.28 %	<b>Total Number of NEW pendings (CONTRACTS + CONTINGENTS): 137</b>
<b>Avg Sale Price as a percentage of Avg List Price:</b>	100.40 %	92.41 %		

Source: Metropolitan Regional Information Systems, Inc. - MLS Resale Data

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