

Metropolitan Regional Information Systems, Inc. Real Estate Trend Indicator - Detached/Attached Report

Saint Marys County, MD

From: 09/01/2003 to 09/30/2003

Statistics generated on: 10/07/2003

Price Class	Residential Unit Sales Number of Bedrooms				Active Listings		Time on Market	
	2 Or Less Detach/Attach	3 Detach/Attach	4 or More Detach/Attach	Condo Coop and Ground Rent	Residential Detach/Attach	Condo Coop and Ground Rent	of Units Sold (No. of Units)	
Under \$30,000	0 / 0	0 / 0	0 / 0	1	0 / 0	0	1 -30 Days	95
\$30,000-\$39,000	0 / 0	0 / 0	0 / 0	0	0 / 0	0	31-61 Days	17
\$40,000-\$49,999	0 / 0	0 / 0	0 / 0	0	0 / 0	0	61 - 91 Days	8
\$50,000-\$59,999	0 / 0	0 / 0	0 / 0	1	0 / 1	0	91-120 Days	7
\$60,000-\$69,999	0 / 0	2 / 1	0 / 0	0	1 / 0	0	Over 120 Days	16
\$70,000-\$79,999	0 / 0	0 / 0	0 / 0	0	0 / 3	0	Total	143
\$80,000-\$89,999	1 / 0	0 / 1	0 / 0	0	2 / 2	1		
\$90,000- \$99,999	0 / 1	1 / 0	0 / 0	0	1 / 0	0		
\$100,000-\$119,999	2 / 0	3 / 2	0 / 0	0	7 / 0	0	Type of Financing of Units Sold (No. of Units)	
\$120,000-\$139,999	0 / 0	2 / 4	2 / 0	1	6 / 8	0	Conventional	80
\$140,000-\$159,999	2 / 0	10 / 0	3 / 0	1	11 / 2	3	FHA	9
\$160,000-\$179,999	1 / 1	15 / 0	4 / 0	0	15 / 0	0	VA	15
\$180,000-\$199,999	0 / 1	9 / 0	3 / 0	0	23 / 0	0	Assumption	0
\$200,000-\$249,999	0 / 1	10 / 1	12 / 0	0	52 / 3	0	Cash	6
\$250,000-\$299,999	2 / 0	2 / 0	11 / 0	0	35 / 0	0	Owner Finance	0
\$300,000-\$399,999	1 / 0	4 / 0	15 / 0	0	30 / 0	0	All Other	3
\$400,000-\$499,999	0 / 0	3 / 0	3 / 0	0	9 / 0	0	Unreported	30
Over \$500,000	0 / 0	1 / 0	2 / 0	0	16 / 1	0	Total	143
Totals	9 / 4	62 / 9	55 / 0	4	228	4		
Detach/Attach Totals	126 / 13				208 / 20			
Grand Totals	143				232			
Average Sold Prices	\$ 191,956 / \$ 167,500	\$ 204,638 / \$ 119,800	\$ 280,692 / \$ 0	\$ 93,500				
Last Year Avg Sold Prices	\$ 146,474 / \$ 145,180	\$ 166,196 / \$ 98,852	\$ 246,923 / \$ 161,000	\$ 0				
Average Sold % Change	31.05 % / 15.37 %	23.13 % / 21.19 %	13.68 % / N/A	N/A				
Last Year Units Sold	7 / 5	60 / 13	34 / 2	0				

	<u>2003</u>	<u>2002</u>	<u>% Change</u>	Total Number of NEW listings taken for the month: 107	
Total Sold Dollar Volume:	\$ 31,975,402	\$ 21,725,430	47.18 %	Total # of Listings that are New Construction	
Average Sold Price:	\$ 223,604	\$ 179,549	24.54 %	Active Listings:	75
Median Sold Price:	\$ 197,000	\$ 169,500	16.22 %	Sold Listings:	39
Total Units Sold:	143	121	18.18 %	Total Number of Properties marked Contract for the month: 77	
Detach/Attach Average Sold:	\$ 236,930 / \$ 134,477	\$ 192,004 / \$ 116,649	23.40 % / 15.28 %	Total Number of Properties marked Contingent for the month: 29	
Average Days on Market:	49	77	-36.36 %	Total Number of NEW pendings (CONTRACTS + CONTINGENTS): 106	
Average List Price for Solds:	\$ 226,429	\$ 182,782	23.88 %		
Avg Sale Price as a percentage of Avg List Price:	98.75 %	98.23 %			

Source: Metropolitan Regional Information Systems, Inc. - MLS Resale Data

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