

# Metropolitan Regional Information Systems, Inc. Real Estate Trend Indicator

Saint Marys County, MD

From: 03/01/2003 to 03/31/2003

Statistics generated on: 04/09/2003

Price Class	Residential Unit Sales Number of Bedrooms				Active Listings		Time on Market		
	2 Or Less	3	4 or More	Condo Coop and Ground Rent	Residential	Condo Coop and Ground Rent	of Units Sold (No. of Units)		
Under \$30,000	0	0	0	0	0	0	1 -30 Days	53	
\$30,000-\$39,000	0	0	0	0	0	2	31-61 Days	11	
\$40,000-\$49,999	0	0	0	0	0	0	61 - 91 Days	16	
\$50,000-\$59,999	0	0	0	1	1	0	91-120 Days	8	
\$60,000-\$69,999	0	3	0	0	3	0	Over 120 Days	23	
\$70,000-\$79,999	0	3	0	0	2	0	Total	111	
\$80,000-\$89,999	0	0	0	1	5	0			
\$90,000-\$99,999	2	2	1	0	2	0			
\$100,000-\$119,999	4	2	1	0	7	0	<b>Type of Financing of Units Sold (No. of Units)</b>		
\$120,000-\$139,999	0	3	1	0	16	0	Conventional	56	
\$140,000-\$159,999	0	8	3	0	16	2	FHA	16	
\$160,000-\$179,999	0	10	7	0	17	2	VA	13	
\$180,000-\$199,999	0	10	1	0	18	0	Assumption	0	
\$200,000-\$249,999	1	13	9	0	49	0	Cash	5	
\$250,000-\$299,999	0	2	14	0	58	0	Owner Finance	0	
\$300,000-\$399,999	0	2	3	0	29	0	All Other	0	
\$400,000-\$499,999	0	2	1	0	6	0	Unreported	21	
Over \$500,000	0	0	1	0	18	0	Total	111	
Totals	7	60	42	2	247	6			
Grand Totals	111				253				

				<b>Total Number of NEW listings</b>		
				<b>taken for the month: 160</b>		
				<b>Total Number of Properties</b>		
				<b>marked Contract for the month: 131</b>		
				<b>Total Number of Properties</b>		
				<b>marked Contingent for the month: 31</b>		
				<b>Total Number of NEW pendings</b>		
				<b>(CONTRACTS + CONTINGENTS): 162</b>		
		<u>2003</u>	<u>2002</u>	<u>% Change</u>		
<b>Total Sold Dollar Volume:</b>		\$ 22,066,929	\$ 17,468,622	26.32 %		
<b>Average Sold Price:</b>		\$ 198,801	\$ 172,957	14.94 %		
<b>Median Sold Price:</b>		\$ 190,000	\$ 153,400	23.86 %		
<b>Total Units Sold:</b>		111	101	9.90 %		
<b>Average Days on Market:</b>		70	121	-42.15 %		
<b>Average List Price for Solds:</b>		\$ 204,798	\$ 178,285	14.87 %		
<b>Avg Sale Price as a percentage of Avg List Price:</b>		97.07 %	97.01 %			

Source: Metropolitan Regional Information Systems, Inc. - MLS Resale Data

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