

Metropolitan Regional Information Systems, Inc. Year End Real Estate Trend Indicator

Saint Marys County, MD

From: 01/01/2003 to 12/31/2003

Statistics generated on: 02/16/2004

Price Class	Residential Unit Sales Number of Bedrooms				Time on Market	
	2 Or Less	3	4 or More	Condo Coop and Ground Rent	of Units Sold (No. of Units)	
Under \$30,000	0	1	0	2	1 -30 Days	930
\$30,000-\$39,000	0	0	0	1	31-61 Days	164
\$40,000-\$49,999	1	1	1	0	61 - 91 Days	110
\$50,000-\$59,999	2	2	0	4	91-120 Days	62
\$60,000-\$69,999	1	5	2	0	Over 120 Days	180
\$70,000-\$79,999	2	13	1	1	Total	1446
\$80,000-\$89,999	8	14	0	2	Average Days	50
\$90,000-\$99,999	8	22	1	4	Type of Financing of Units Sold (No. of Units)	
\$100,000-\$119,999	14	59	4	0	Conventional	979
\$120,000-\$139,999	12	84	5	2	FHA	135
\$140,000-\$159,999	13	88	15	5	VA	226
\$160,000-\$179,999	4	146	34	0	Assumption	0
\$180,000-\$199,999	6	111	46	0	Cash	73
\$200,000-\$249,999	10	135	142	0	Owner Finance	4
\$250,000-\$299,999	4	45	149	0	All Other	29
\$300,000-\$399,999	5	28	123	0	Unreported	0
\$400,000-\$499,999	3	12	13	0	Total	1446
Over \$500,000	2	8	20	0		
Totals	95	774	556	21		
Grand Totals	1446					

	<u>2003</u>	<u>2002</u>	<u>% Change</u>
Total Sold Dollar Volume:	\$ 312,788,195	\$ 255,057,602	22.63 %
Average Sold Price:	\$ 216,313	\$ 187,819	15.17 %
Median Sold Price:	\$ 196,906	\$ 170,000	15.83 %
Total Units Sold:	1,446	1,358	6.48 %
Average Days on Market:	50	74	-32.43 %
Average List Price:	\$ 219,071	\$ 192,130	14.02 %
Avg Sale Price as a percentage of Avg List Price:	98.74 %	97.76 %	

Source: Metropolitan Regional Information Systems, Inc. - MLS Resale Data

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