

Metropolitan Regional Information Systems, Inc. Year End Real Estate Trend Indicator

Calvert County, MD

From: 01/01/2003 to 12/31/2003

Statistics generated on: 02/16/2004

| Price Class | Residential Unit Sales Number of Bedrooms | | | | Time on Market | |
|---------------------|--|-----|--------------|----------------------------------|--|------|
| | 2 Or Less | 3 | 4 or More | Condo Coop and Ground Rent | of Units Sold (No. of Units) | |
| Under \$30,000 | 0 | 0 | 0 | 1 | 1 -30 Days | 958 |
| \$30,000-\$39,000 | 0 | 0 | 0 | 0 | 31-61 Days | 229 |
| \$40,000-\$49,999 | 0 | 0 | 0 | 0 | 61 - 91 Days | 127 |
| \$50,000-\$59,999 | 0 | 0 | 0 | 0 | 91-120 Days | 92 |
| \$60,000-\$69,999 | 1 | 0 | 0 | 0 | Over 120 Days | 265 |
| \$70,000-\$79,999 | 2 | 1 | 0 | 0 | Total | 1671 |
| \$80,000-\$89,999 | 7 | 2 | 0 | 0 | Average Days | 71 |
| \$90,000-\$99,999 | 4 | 4 | 2 | 0 | Type of Financing of Units Sold (No. of Units) | |
| \$100,000-\$119,999 | 10 | 16 | 6 | 0 | Conventional | 1223 |
| \$120,000-\$139,999 | 25 | 74 | 5 | 0 | FHA | 205 |
| \$140,000-\$159,999 | 28 | 125 | 26 | 1 | VA | 114 |
| \$160,000-\$179,999 | 13 | 116 | 50 | 0 | Assumption | 0 |
| \$180,000-\$199,999 | 13 | 75 | 36 | 2 | Cash | 91 |
| \$200,000-\$249,999 | 6 | 161 | 108 | 7 | Owner Finance | 3 |
| \$250,000-\$299,999 | 2 | 101 | 118 | 7 | All Other | 32 |
| \$300,000-\$399,999 | 10 | 69 | 225 | 1 | Unreported | 3 |
| \$400,000-\$499,999 | 4 | 25 | 111 | 0 | Total | 1671 |
| Over \$500,000 | 0 | 13 | 58 | 0 | | |
| Totals | 125 | 782 | 745 | 19 | | |
| Grand Totals | 1671 | | | | | |

| | <u>2003</u> | <u>2002</u> | <u>% Change</u> |
|--|----------------|----------------|-----------------|
| Total Sold Dollar Volume: | \$ 439,031,645 | \$ 360,783,353 | 21.69 % |
| Average Sold Price: | \$ 262,736 | \$ 220,933 | 18.92 % |
| Median Sold Price: | \$ 232,000 | \$ 190,000 | 22.11 % |
| Total Units Sold: | 1,671 | 1,633 | 2.33 % |
| Average Days on Market: | 71 | 78 | -8.97 % |
| Average List Price: | \$ 268,361 | \$ 223,548 | 20.05 % |
| Avg Sale Price as a percentage of Avg List Price: | 97.90 % | 98.83 % | |

Source: Metropolitan Regional Information Systems, Inc. - MLS Resale Data

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