

# Metropolitan Regional Information Systems, Inc. Real Estate Trend Indicator

Charles County, MD

From: 08/01/2004 to 08/31/2004

Statistics generated on: 09/07/2004

Price Class	Residential Unit Sales Number of Bedrooms				Active Listings		Time on Market	
	2 Or Less	3	4 or More	Condo Coop and Ground Rent	Residential	Condo Coop and Ground Rent	of Units Sold (No. of Units)	
Under \$30,000	0	0	0	0	0	0	1 -30 Days	247
\$30,000-\$39,000	0	0	0	0	0	0	31-61 Days	33
\$40,000-\$49,999	0	0	0	0	0	0	61 - 91 Days	16
\$50,000-\$59,999	0	0	0	0	0	0	91-120 Days	5
\$60,000-\$69,999	0	0	0	0	0	0	Over 120 Days	13
\$70,000-\$79,999	0	0	0	0	0	0	Total	314
\$80,000-\$89,999	0	0	0	0	0	1		
\$90,000-\$99,999	0	1	0	0	1	1		
\$100,000-\$119,999	0	0	0	1	4	0	<b>Type of Financing of Units Sold (No. of Units)</b>	
\$120,000-\$139,999	1	6	0	0	3	0	Conventional	235
\$140,000-\$159,999	0	19	1	0	18	1	FHA	20
\$160,000-\$179,999	2	15	2	0	11	0	VA	11
\$180,000-\$199,999	2	15	4	0	10	0	Assumption	0
\$200,000-\$249,999	0	40	29	1	54	0	Cash	3
\$250,000-\$299,999	0	33	30	0	68	0	Owner Finance	0
\$300,000-\$399,999	0	18	63	0	97	0	All Other	2
\$400,000-\$499,999	1	4	16	0	52	0	Unreported	43
Over \$500,000	0	1	9	0	53	0	Total	314
Totals	6	152	154	2	371	3		
Grand Totals	314				374			

					<b>Total Number of NEW listings</b>
					taken for the month: 374
					<b>Total Number of Properties</b>
					marked Contract for the month: 240
					<b>Total Number of Properties</b>
					marked Contingent for the month: 76
					<b>Total Number of NEW pendings</b>
					<b>(CONTRACTS + CONTINGENTS): 316</b>
	<u>2004</u>	<u>2003</u>	<u>%</u>		
			<u>Change</u>		
<b>Total Sold Dollar Volume:</b>	\$ 88,816,291	\$ 65,200,126	36.22 %		
<b>Average Sold Price:</b>	\$ 282,854	\$ 224,828	25.81 %		
<b>Median Sold Price:</b>	\$ 262,500	\$ 200,000	31.25 %		
<b>Total Units Sold:</b>	314	290	8.28 %		
<b>Average Days on Market:</b>	26	36	-27.78 %		
<b>Average List Price for Solds:</b>	\$ 283,618	\$ 227,071	24.90 %		
<b>Avg Sale Price as a percentage of Avg List Price:</b>	99.73 %	99.01 %			

Source: Metropolitan Regional Information Systems, Inc. - MLS Resale Data

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