

Metropolitan Regional Information Systems, Inc. Real Estate Trend Indicator - Detached/Attached Report

Charles County, MD

From: 03/01/2004 to 03/31/2004

Statistics generated on: 04/07/2004

Price Class	Residential Unit Sales Number of Bedrooms				Active Listings		Time on Market	
	2 Or Less Detach/Attach	3 Detach/Attach	4 or More Detach/Attach	Condo Coop and Ground Rent	Residential Detach/Attach	Condo Coop and Ground Rent	of Units Sold (No. of Units)	
Under \$30,000	0 / 0	0 / 0	0 / 0	0	0 / 0	1	1 -30 Days	149
\$30,000-\$39,000	0 / 0	0 / 0	0 / 0	0	0 / 0	0	31-61 Days	19
\$40,000-\$49,999	0 / 0	0 / 0	0 / 0	0	0 / 0	1	61 - 91 Days	14
\$50,000-\$59,999	0 / 0	0 / 0	0 / 0	0	0 / 0	0	91-120 Days	9
\$60,000-\$69,999	0 / 0	0 / 0	0 / 0	2	0 / 0	0	Over 120 Days	14
\$70,000-\$79,999	0 / 0	0 / 1	0 / 0	0	0 / 0	1	Total	205
\$80,000-\$89,999	0 / 1	0 / 0	0 / 0	0	0 / 0	1		
\$90,000- \$99,999	0 / 0	0 / 0	0 / 0	0	0 / 0	0		
\$100,000-\$119,999	1 / 0	2 / 8	0 / 0	0	1 / 6	0	Type of Financing of Units Sold (No. of Units)	
\$120,000-\$139,999	0 / 0	0 / 11	0 / 2	1	0 / 8	0	Conventional	144
\$140,000-\$159,999	1 / 0	2 / 5	0 / 1	0	3 / 4	0	FHA	25
\$160,000-\$179,999	3 / 0	5 / 10	1 / 0	0	2 / 9	0	VA	23
\$180,000-\$199,999	0 / 0	6 / 8	2 / 4	0	9 / 5	0	Assumption	0
\$200,000-\$249,999	0 / 0	16 / 7	20 / 6	0	27 / 13	0	Cash	4
\$250,000-\$299,999	0 / 0	11 / 2	25 / 1	0	60 / 4	0	Owner Finance	0
\$300,000-\$399,999	0 / 0	7 / 0	19 / 0	0	60 / 0	1	All Other	2
\$400,000-\$499,999	0 / 0	0 / 0	10 / 0	0	34 / 0	0	Unreported	7
Over \$500,000	0 / 0	0 / 0	4 / 0	0	24 / 0	0	Total	205
Totals	5 / 1	49 / 52	81 / 14	3	269	5		
Detach/Attach Totals	135 / 67				220 / 49			
Grand Totals	205				274			
Average Sold Prices	\$ 151,060 / \$ 85,100	\$ 237,199 / \$ 159,951	\$ 312,666 / \$ 195,197	\$ 84,500				
Last Year Avg Sold Prices	\$ 119,900 / \$ 117,100	\$ 198,038 / \$ 138,317	\$ 267,196 / \$ 153,900	\$ 57,280				
Average Sold % Change	25.99 % / -27.33 %	19.77 % / 15.64 %	17.02 % / 26.83 %	47.52 %				
Last Year Units Sold	1 / 4	33 / 53	68 / 5	5				

	<u>2004</u>	<u>2003</u>	<u>% Change</u>	Total Number of NEW listings taken for the month: 290	
Total Sold Dollar Volume:	\$ 49,092,801	\$ 33,679,621	45.76 %	Total # of Listings that are New Construction	
Average Sold Price:	\$ 239,477	\$ 199,288	20.17 %	Active Listings:	50
Median Sold Price:	\$ 224,000	\$ 181,000	23.76 %	Sold Listings:	5
Total Units Sold:	205	169	21.30 %	Total Number of Properties marked Contract for the month: 182	
Detach/Attach Average Sold:	\$ 279,289 / \$ 166,199	\$ 243,377 / \$ 138,205	14.76 % / 20.26 %	Total Number of Properties marked Contingent for the month: 87	
Average Days on Market:	34	58	-41.38 %	Total Number of NEW pendings (CONTRACTS + CONTINGENTS): 269	
Average List Price for Solds:	\$ 241,853	\$ 201,529	20.01 %		
Avg Sale Price as a percentage of Avg List Price:	99.02 %	98.89 %			

Source: Metropolitan Regional Information Systems, Inc. - MLS Resale Data

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