

Charles County, MD

From: 09/01/2004 to 09/30/2004

Statistics generated on: 10/07/2004

Price Class	Residential Unit Sales Number of Bedrooms				Active Listings		Time on Market	
	2 Or Less Detach/Attach	3 Detach/Attach	4 or More Detach/Attach	Condo Coop and Ground Rent	Residential Detach/Attach	Condo Coop and Ground Rent	of Units Sold (No. of Units)	
Under \$30,000	0 / 0	0 / 0	0 / 0	0	0 / 0	0	1 -30 Days	207
\$30,000-\$39,000	0 / 0	0 / 0	0 / 0	0	0 / 0	0	31-61 Days	43
\$40,000-\$49,999	0 / 0	0 / 0	0 / 0	0	1 / 0	0	61 - 91 Days	16
\$50,000-\$59,999	0 / 0	0 / 0	0 / 0	0	0 / 0	0	91-120 Days	5
\$60,000-\$69,999	0 / 0	0 / 0	0 / 0	0	0 / 0	0	Over 120 Days	9
\$70,000-\$79,999	0 / 0	0 / 0	0 / 0	1	0 / 0	1	Total	280
\$80,000-\$89,999	0 / 0	0 / 0	0 / 0	1	0 / 1	3		
\$90,000- \$99,999	0 / 0	0 / 0	0 / 0	1	0 / 0	1		
\$100,000-\$119,999	0 / 2	1 / 5	0 / 0	0	0 / 0	0	Type of Financing of Units Sold (No. of Units)	
\$120,000-\$139,999	1 / 0	0 / 5	0 / 0	2	1 / 2	0	Conventional	208
\$140,000-\$159,999	1 / 1	1 / 14	0 / 0	1	0 / 9	0	FHA	18
\$160,000-\$179,999	0 / 1	1 / 16	1 / 0	0	1 / 8	0	VA	9
\$180,000-\$199,999	0 / 1	7 / 5	2 / 1	0	2 / 6	0	Assumption	0
\$200,000-\$249,999	0 / 1	18 / 16	15 / 4	0	35 / 10	0	Cash	5
\$250,000-\$299,999	0 / 0	25 / 6	32 / 4	0	59 / 8	0	Owner Finance	0
\$300,000-\$399,999	0 / 0	13 / 1	36 / 0	0	108 / 1	0	All Other	4
\$400,000-\$499,999	1 / 0	3 / 0	22 / 0	0	60 / 0	0	Unreported	36
Over \$500,000	0 / 0	1 / 0	10 / 0	0	60 / 2	0	Total	280
Totals	3 / 6	70 / 68	118 / 9	6	374	5		
Detach/Attach Totals	191 / 83				327 / 47			
Grand Totals	280				379			
Average Sold Prices	\$ 233,967 / \$ 158,167	\$ 274,784 / \$ 183,364	\$ 347,801 / \$ 237,206	\$ 110,658				
Last Year Avg Sold Prices	\$ 177,100 / \$ 122,561	\$ 212,873 / \$ 140,763	\$ 292,353 / \$ 171,636	\$ 102,300				
Average Sold % Change	32.11 % / 29.05 %	29.08 % / 30.26 %	18.97 % / 38.20 %	8.17 %				
Last Year Units Sold	5 / 9	64 / 55	93 / 7	2				

	<u>2004</u>	<u>2003</u>	<u>% Change</u>	
<b>Total Sold Dollar Volume:</b>	\$ 77,193,837	\$ 51,949,272	48.59 %	<b>Total Number of NEW listings taken for the month: 310</b> <b>Total # of Listings that are New Construction</b>
<b>Average Sold Price:</b>	\$ 275,692	\$ 221,061	24.71 %	
<b>Median Sold Price:</b>	\$ 256,700	\$ 196,500	30.64 %	<b>Active Listings:</b> 64 <b>Sold Listings:</b> 14
<b>Total Units Sold:</b>	280	235	19.15 %	<b>Total Number of Properties marked Contract for the month: 200</b> <b>Total Number of Properties marked Contingent for the month: 60</b>
<b>Detach/Attach Average Sold:</b>	\$ 319,253 / \$ 187,381	\$ 257,396 / \$ 141,499	24.03 % / 32.43 %	
<b>Average Days on Market:</b>	26	48	-45.83 %	<b>Total Number of NEW pendings</b>  <b>(CONTRACTS + CONTINGENTS): 260</b>
<b>Average List Price for Solds:</b>	\$ 279,203	\$ 224,453	24.39 %	
<b>Avg Sale Price as a percentage of Avg List Price:</b>	98.74 %	98.49 %		