

Metropolitan Regional Information Systems, Inc. Year End Real Estate Trend Indicator

Saint Marys County, MD

From: 01/01/2004 to 12/31/2004

Statistics generated on: 02/15/2005

Price Class	Residential Unit Sales Number of Bedrooms				Time on Market	
	2 Or Less	3	4 or More	Condo Coop and Ground Rent	of Units Sold (No. of Units)	
Under \$30,000	0	2	0	0	1 -30 Days	974
\$30,000-\$39,000	0	0	0	0	31-61 Days	173
\$40,000-\$49,999	1	0	0	0	61 - 91 Days	89
\$50,000-\$59,999	1	2	0	1	91-120 Days	54
\$60,000-\$69,999	4	5	0	2	Over 120 Days	156
\$70,000-\$79,999	3	12	0	1	Total	1446
\$80,000-\$89,999	11	11	0	1	Average Days	51
\$90,000-\$99,999	6	13	0	2	Type of Financing of Units Sold (No. of Units)	
\$100,000-\$119,999	12	30	3	3	Conventional	1121
\$120,000-\$139,999	19	59	5	6	FHA	86
\$140,000-\$159,999	11	55	3	1	VA	125
\$160,000-\$179,999	8	66	7	1	Assumption	0
\$180,000-\$199,999	3	79	21	1	Cash	67
\$200,000-\$249,999	11	200	111	0	Owner Finance	4
\$250,000-\$299,999	7	112	161	0	All Other	43
\$300,000-\$399,999	8	43	198	0	Unreported	0
\$400,000-\$499,999	0	15	60	0	Total	1446
Over \$500,000	1	14	34	0		
Totals	106	718	603	19		
Grand Totals	1446					

	<u>2004</u>	<u>2003</u>	<u>% Change</u>
Total Sold Dollar Volume:	\$ 368,276,166	\$ 314,055,762	17.26 %
Average Sold Price:	\$ 254,686	\$ 216,590	17.59 %
Median Sold Price:	\$ 237,950	\$ 197,634	20.40 %
Total Units Sold:	1,446	1,450	-0.28 %
Average Days on Market:	51	42	21.43 %
Average List Price:	\$ 258,321	\$ 219,218	17.84 %
Avg Sale Price as a percentage of Avg List Price:	98.59 %	98.80 %	

Source: Metropolitan Regional Information Systems, Inc. - MLS Resale Data

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