

Metropolitan Regional Information Systems, Inc. Real Estate Trend Indicator

Saint Marys County, MD

From: 08/01/2004 to 08/31/2004

Statistics generated on: 09/07/2004

Price Class	Residential Unit Sales Number of Bedrooms				Active Listings		Time on Market	
	2 Or Less	3	4 or More	Condo Coop and Ground Rent	Residential	Condo Coop and Ground Rent	of Units Sold (No. of Units)	
Under \$30,000	0	0	0	0	1	0	1 -30 Days	106
\$30,000-\$39,000	0	0	0	0	1	0	31-61 Days	16
\$40,000-\$49,999	0	0	0	0	0	0	61 - 91 Days	5
\$50,000-\$59,999	1	0	0	0	0	0	91-120 Days	5
\$60,000-\$69,999	0	0	0	0	0	0	Over 120 Days	17
\$70,000-\$79,999	0	2	0	0	0	0	Total	149
\$80,000-\$89,999	0	2	0	0	0	0		
\$90,000-\$99,999	1	3	0	0	3	0		
\$100,000-\$119,999	1	2	0	1	1	0	Type of Financing of Units Sold (No. of Units)	
\$120,000-\$139,999	3	8	2	0	6	1	Conventional	98
\$140,000-\$159,999	1	3	0	0	6	0	FHA	6
\$160,000-\$179,999	2	4	1	1	4	0	VA	10
\$180,000-\$199,999	0	9	3	0	13	0	Assumption	0
\$200,000-\$249,999	0	21	10	0	38	0	Cash	6
\$250,000-\$299,999	1	14	13	0	63	0	Owner Finance	0
\$300,000-\$399,999	1	7	24	0	67	0	All Other	1
\$400,000-\$499,999	0	0	3	0	37	0	Unreported	28
Over \$500,000	0	1	4	0	40	0	Total	149
Totals	11	76	60	2	280	1		
Grand Totals	149				281			

	<u>2004</u>	<u>2003</u>	<u>% Change</u>	
Total Sold Dollar Volume:	\$ 37,814,318	\$ 36,035,195	4.94 %	Total Number of NEW listings
Average Sold Price:	\$ 253,787	\$ 219,727	15.50 %	taken for the month: 190
Median Sold Price:	\$ 239,900	\$ 193,201	24.17 %	Total Number of Properties
Total Units Sold:	149	164	-9.15 %	marked Contract for the month: 121
Average Days on Market:	49	45	8.89 %	Total Number of Properties
Average List Price for Solds:	\$ 259,339	\$ 224,445	15.55 %	marked Contingent for the month: 41
Avg Sale Price as a percentage of Avg List Price:	97.86 %	97.90 %		Total Number of NEW pendings

	(CONTRACTS + 162 CONTINGENTS):
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Source: Metropolitan Regional Information Systems, Inc. - MLS Resale Data
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