

# Metropolitan Regional Information Systems, Inc. Real Estate Trend Indicator - Detached/Attached Report

Saint Marys County, MD

From: 11/01/2004 to 11/30/2004

Statistics generated on: 12/07/2004

Price Class	Residential Unit Sales Number of Bedrooms				Active Listings		Time on Market	
	2 Or Less Detach/Attach	3 Detach/Attach	4 or More Detach/Attach	Condo Coop and Ground Rent	Residential Detach/Attach	Condo Coop and Ground Rent	of Units Sold (No. of Units)	
Under \$30,000	0 / 0	0 / 0	0 / 0	0	0 / 0	0	1 -30 Days	79
\$30,000-\$39,000	0 / 0	0 / 0	0 / 0	0	1 / 0	0	31-61 Days	16
\$40,000-\$49,999	0 / 0	0 / 0	0 / 0	0	0 / 0	0	61 - 91 Days	7
\$50,000-\$59,999	0 / 0	0 / 0	0 / 0	1	0 / 0	0	91-120 Days	8
\$60,000-\$69,999	0 / 0	0 / 0	0 / 0	0	0 / 0	0	Over 120 Days	21
\$70,000-\$79,999	0 / 0	0 / 0	0 / 0	0	0 / 0	0	Total	131
\$80,000-\$89,999	1 / 0	1 / 0	0 / 0	0	0 / 1	0		
\$90,000- \$99,999	0 / 0	0 / 0	0 / 0	0	0 / 0	0		
\$100,000-\$119,999	0 / 2	1 / 0	0 / 0	1	1 / 2	0	<b>Type of Financing of Units Sold (No. of Units)</b>	
\$120,000-\$139,999	2 / 0	3 / 0	0 / 0	1	2 / 3	1	Conventional	85
\$140,000-\$159,999	1 / 1	0 / 2	0 / 0	0	2 / 2	0	FHA	3
\$160,000-\$179,999	1 / 0	0 / 4	0 / 0	0	8 / 1	0	VA	4
\$180,000-\$199,999	1 / 0	1 / 1	0 / 0	0	3 / 0	0	Assumption	0
\$200,000-\$249,999	1 / 0	21 / 0	8 / 0	0	24 / 0	0	Cash	5
\$250,000-\$299,999	0 / 0	16 / 1	13 / 0	0	40 / 2	0	Owner Finance	0
\$300,000-\$399,999	0 / 0	8 / 0	21 / 0	0	55 / 0	0	All Other	16
\$400,000-\$499,999	0 / 0	1 / 0	8 / 0	0	33 / 0	0	Unreported	18
Over \$500,000	0 / 0	3 / 0	5 / 0	0	28 / 0	0	Total	131
Totals	7 / 3	55 / 8	55 / 0	3	208	1		
Detach/Attach Totals	117 / 11				197 / 11			
Grand Totals	131				209			
Average Sold Prices	\$ 158,293 / \$ 124,800	\$ 272,861 / \$ 179,638	\$ 350,851 / \$ 0	\$ 97,247				
Last Year Avg Sold Prices	\$ 153,980 / \$ 0	\$ 200,217 / \$ 160,888	\$ 269,970 / \$ 0	\$ 80,000				
Average Sold % Change	2.80 % / N/A	36.28 % / 11.65 %	29.96 % / N/A	21.56 %				
Last Year Units Sold	5 / 0	57 / 13	48 / 0	1				

	<u>2004</u>	<u>2003</u>	<u>% Change</u>	
<b>Total Sold Dollar Volume:</b>	\$ 37,515,473	\$ 27,312,369	37.36 %	<b>Total Number of NEW listings taken for the month: 67</b>
<b>Average Sold Price:</b>	\$ 286,378	\$ 220,261	30.02 %	<b>Total # of Listings that are New Construction</b>
<b>Median Sold Price:</b>	\$ 269,900	\$ 210,850	28.01 %	<b>Active Listings:</b> 70
<b>Total Units Sold:</b>	131	124	5.65 %	<b>Sold Listings:</b> 36
<b>Detach/Attach Average Sold:</b>	\$ 302,669 / \$ 164,682	\$ 228,553 / \$ 160,888	32.43 % / 2.36 %	<b>Total Number of Properties marked Contract for the month: 79</b>
<b>Average Days on Market:</b>	86	46	86.96 %	<b>Total Number of Properties marked Contingent for the month: 34</b>
<b>Average List Price for Sold:</b>	\$ 293,480	\$ 222,067	32.16 %	<b>Total Number of NEW pendings</b>
<b>Avg Sale Price as a percentage of Avg List Price:</b>	97.58 %	99.19 %		<b>(CONTRACTS + CONTINGENTS): 113</b>