

Metropolitan Regional Information Systems, Inc. Real Estate Trend Indicator

Saint Marys County, MD

From: 02/01/2004 to 02/29/2004

Statistics generated on: 03/08/2004

Price Class	Residential Unit Sales Number of Bedrooms				Active Listings		Time on Market		
	2 Or Less	3	4 or More	Condo Coop and Ground Rent	Residential	Condo Coop and Ground Rent	of Units Sold (No. of Units)		
Under \$30,000	0	0	0	0	0	0	1 -30 Days	51	
\$30,000-\$39,000	0	0	0	0	0	0	31-61 Days	14	
\$40,000-\$49,999	0	0	0	0	0	0	61 - 91 Days	14	
\$50,000-\$59,999	0	0	0	0	0	0	91-120 Days	6	
\$60,000-\$69,999	1	0	0	0	0	0	Over 120 Days	12	
\$70,000-\$79,999	1	3	0	0	3	0	Total	97	
\$80,000-\$89,999	1	0	0	1	2	0			
\$90,000-\$99,999	0	2	0	0	1	0	Type of Financing of Units Sold (No. of Units)		
\$100,000-\$119,999	2	3	0	0	5	0	Conventional	48	
\$120,000-\$139,999	2	1	1	0	11	0	FHA	11	
\$140,000-\$159,999	0	7	2	0	5	2	VA	11	
\$160,000-\$179,999	0	7	2	0	6	0	Assumption	0	
\$180,000-\$199,999	0	8	4	0	12	0	Cash	2	
\$200,000-\$249,999	0	16	7	0	28	0	Owner Finance	1	
\$250,000-\$299,999	1	2	6	0	46	0	All Other	4	
\$300,000-\$399,999	1	0	13	0	33	0	Unreported	20	
\$400,000-\$499,999	0	0	2	0	12	0	Total	97	
Over \$500,000	0	0	1	0	20	0			
Totals	9	49	38	1	184	2			
Grand Totals	97				186				

	<u>2004</u>	<u>2003</u>	<u>% Change</u>	
Total Sold Dollar Volume:	\$ 20,753,031	\$ 15,691,148	32.26 %	Total Number of NEW listings
Average Sold Price:	\$ 213,949	\$ 191,355	11.81 %	taken for the month: 95
Median Sold Price:	\$ 208,275	\$ 176,500	18.00 %	Total Number of Properties
Total Units Sold:	97	82	18.29 %	marked Contract for the month: 78
Average Days on Market:	63	66	-4.55 %	Total Number of Properties
Average List Price for Solds:	\$ 219,142	\$ 194,932	12.42 %	marked Contingent for the month: 26
Avg Sale Price as a percentage of Avg List Price:	97.63 %	98.17 %		Total Number of NEW pendings
				(CONTRACTS + 104 CONTINGENTS):

Source: Metropolitan Regional Information Systems, Inc. - MLS Resale Data

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