

**Metropolitan Regional Information Systems, Inc. Real Estate Trend Indicator**

Saint Marys County, MD

From: 06/01/2004 to 06/30/2004

Statistics generated on: 07/07/2004

Price Class	Residential Unit Sales Number of Bedrooms				Active Listings		Time on Market		
	2 Or Less	3	4 or More	Condo Coop and Ground Rent	Residential	Condo Coop and Ground Rent	of Units Sold (No. of Units)		
Under \$30,000	0	0	0	0	0	0	1 -30 Days	117	
\$30,000-\$39,000	0	0	0	0	1	0	31-61 Days	20	
\$40,000-\$49,999	1	0	0	0	0	0	61 - 91 Days	5	
\$50,000-\$59,999	0	1	0	0	1	0	91-120 Days	5	
\$60,000-\$69,999	0	2	0	0	0	0	Over 120 Days	17	
\$70,000-\$79,999	0	1	0	1	2	0	Total	164	
\$80,000-\$89,999	2	2	0	0	1	0			
\$90,000-\$99,999	2	2	0	0	3	0	<b>Type of Financing of Units Sold (No. of Units)</b>		
\$100,000-\$119,999	1	6	0	0	5	0	Conventional	117	
\$120,000-\$139,999	0	5	0	0	11	2	FHA	5	
\$140,000-\$159,999	0	9	0	0	5	0	VA	12	
\$160,000-\$179,999	0	6	1	0	8	0	Assumption	0	
\$180,000-\$199,999	1	10	2	0	10	0	Cash	7	
\$200,000-\$249,999	0	21	8	0	41	0	Owner Finance	0	
\$250,000-\$299,999	2	12	16	0	47	0	All Other	1	
\$300,000-\$399,999	1	2	31	0	55	0	Unreported	22	
\$400,000-\$499,999	0	2	7	0	20	0	Total	164	
Over \$500,000	0	1	6	0	36	0			
Totals	10	82	71	1	246	2			
Grand Totals	164				248				

				<b>Total Number of NEW listings</b>	
				taken for the month: 190	
				<b>Total Number of Properties</b>	
				marked Contract for the month: 124	
				<b>Total Number of Properties</b>	
				marked Contingent for the month: <u>32</u>	
				<b>Total Number of NEW pendings</b>	
				(CONTRACTS + CONTINGENTS): 156	
	<b>2004</b>	<b>2003</b>	<b>% Change</b>		
<b>Total Sold Dollar Volume:</b>	\$ 43,537,275	\$ 28,487,739	52.83 %		
<b>Average Sold Price:</b>	\$ 265,471	\$ 214,194	23.94 %		
<b>Median Sold Price:</b>	\$ 240,493	\$ 199,786	20.38 %		
<b>Total Units Sold:</b>	164	133	23.31 %		
<b>Average Days on Market:</b>	44	49	-10.20 %		
<b>Average List Price for Solds:</b>	\$ 265,137	\$ 215,991	22.75 %		
<b>Avg Sale Price as a percentage of Avg List Price:</b>	100.13 %	99.17 %			

Source: Metropolitan Regional Information Systems, Inc. - MLS Resale Data

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