

# Metropolitan Regional Information Systems, Inc. Real Estate Trend Indicator

Saint Marys County, MD

From: 03/01/2004 to 03/31/2004

Statistics generated on: 04/07/2004

Price Class	Residential Unit Sales Number of Bedrooms				Active Listings		Time on Market		
	2 Or Less	3	4 or More	Condo Coop and Ground Rent	Residential	Condo Coop and Ground Rent	of Units Sold (No. of Units)		
Under \$30,000	0	0	0	0	0	0	1 -30 Days	57	
\$30,000-\$39,000	0	0	0	0	0	0	31-61 Days	11	
\$40,000-\$49,999	0	0	0	0	1	0	61 - 91 Days	8	
\$50,000-\$59,999	0	0	0	0	1	0	91-120 Days	6	
\$60,000-\$69,999	1	0	0	0	0	0	Over 120 Days	21	
\$70,000-\$79,999	1	1	0	0	5	0	Total	103	
\$80,000-\$89,999	2	0	0	0	3	0			
\$90,000-\$99,999	1	2	0	1	1	0			
\$100,000-\$119,999	0	2	1	1	7	0	<b>Type of Financing of Units Sold (No. of Units)</b>		
\$120,000-\$139,999	1	6	0	0	11	1	Conventional	69	
\$140,000-\$159,999	0	3	1	0	6	1	FHA	6	
\$160,000-\$179,999	1	4	2	0	6	0	VA	10	
\$180,000-\$199,999	0	7	2	0	26	0	Assumption	0	
\$200,000-\$249,999	1	15	14	0	19	0	Cash	4	
\$250,000-\$299,999	0	6	10	0	41	0	Owner Finance	1	
\$300,000-\$399,999	0	2	10	0	42	0	All Other	1	
\$400,000-\$499,999	0	1	2	0	16	0	Unreported	12	
Over \$500,000	0	0	2	0	35	0	Total	103	
Totals	8	49	44	2	220	2			
Grand Totals	103				222				

				<b>Total Number of NEW listings</b>		
				<b>taken for the month: 168</b>		
				<b>Total Number of Properties</b>		
				<b>marked Contract for the month: 93</b>		
				<b>Total Number of Properties</b>		
				<b>marked Contingent for the month: 33</b>		
				<b>Total Number of NEW pendings</b>		
				<b>(CONTRACTS + CONTINGENTS): 126</b>		
		<u>2004</u>	<u>2003</u>	<u>% Change</u>		
<b>Total Sold Dollar Volume:</b>		\$ 23,090,716	\$ 22,066,929	4.64 %		
<b>Average Sold Price:</b>		\$ 224,182	\$ 198,801	12.77 %		
<b>Median Sold Price:</b>		\$ 212,000	\$ 190,000	11.58 %		
<b>Total Units Sold:</b>		103	111	-7.21 %		
<b>Average Days on Market:</b>		69	70	-1.43 %		
<b>Average List Price for Solds:</b>		\$ 227,930	\$ 204,798	11.30 %		
<b>Avg Sale Price as a percentage of Avg List Price:</b>		98.36 %	97.07 %			

Source: Metropolitan Regional Information Systems, Inc. - MLS Resale Data

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