

Metropolitan Regional Information Systems, Inc. Real Estate Trend Indicator - Detached/Attached Report

Calvert County, MD

From: 09/01/2004 to 09/30/2004

Statistics generated on: 10/07/2004

Price Class	Residential Unit Sales Number of Bedrooms				Active Listings		Time on Market	
	2 Or Less Detach/Attach	3 Detach/Attach	4 or More Detach/Attach	Condo Coop and Ground Rent	Residential Detach/Attach	Condo Coop and Ground Rent	of Units Sold (No. of Units)	
Under \$30,000	0 / 0	0 / 0	0 / 0	0	0 / 0	0	1 -30 Days	96
\$30,000-\$39,000	0 / 0	0 / 0	0 / 0	0	0 / 0	0	31-61 Days	18
\$40,000-\$49,999	0 / 0	0 / 0	0 / 0	0	0 / 0	0	61 - 91 Days	9
\$50,000-\$59,999	0 / 0	0 / 0	0 / 0	0	0 / 0	0	91-120 Days	3
\$60,000-\$69,999	0 / 0	0 / 0	0 / 0	0	0 / 0	0	Over 120 Days	12
\$70,000-\$79,999	0 / 0	0 / 0	0 / 0	0	1 / 0	0	Total	138
\$80,000-\$89,999	0 / 0	0 / 0	0 / 0	0	0 / 0	0		
\$90,000- \$99,999	0 / 0	0 / 0	0 / 0	0	0 / 0	0		
\$100,000-\$119,999	1 / 0	0 / 0	0 / 0	0	0 / 1	0	<b>Type of Financing of Units Sold (No. of Units)</b>	
\$120,000-\$139,999	1 / 0	0 / 0	0 / 0	0	2 / 0	0	Conventional	82
\$140,000-\$159,999	4 / 0	2 / 1	0 / 0	0	5 / 0	0	FHA	12
\$160,000-\$179,999	2 / 0	3 / 1	0 / 0	0	10 / 0	0	VA	8
\$180,000-\$199,999	0 / 1	14 / 0	2 / 0	1	13 / 0	0	Assumption	0
\$200,000-\$249,999	1 / 1	15 / 1	10 / 0	3	39 / 4	3	Cash	9
\$250,000-\$299,999	0 / 1	10 / 6	9 / 2	1	38 / 7	1	Owner Finance	0
\$300,000-\$399,999	0 / 0	5 / 2	10 / 0	0	65 / 7	5	All Other	3
\$400,000-\$499,999	1 / 0	3 / 0	9 / 0	1	57 / 7	1	Unreported	24
Over \$500,000	0 / 0	1 / 0	11 / 1	1	115 / 2	0	Total	138
Totals	10 / 3	53 / 11	51 / 3	7	373	10		
Detach/Attach Totals	114 / 17				345 / 28			
Grand Totals	138				383			
Average Sold Prices	\$ 182,315 / \$ 216,333	\$ 246,104 / \$ 252,445	\$ 387,836 / \$ 362,633	\$ 303,202				
Last Year Avg Sold Prices	\$ 167,160 / \$ 199,900	\$ 223,070 / \$ 214,784	\$ 334,789 / \$ 420,000	\$ 0				
Average Sold % Change	9.07 % / 8.22 %	10.33 % / 17.53 %	15.84 % / -13.66 %	N/A				
Last Year Units Sold	10 / 1	80 / 7	55 / 1	0				

	<u>2004</u>	<u>2003</u>	<u>% Change</u>	<b>Total Number of NEW listings taken for the month: 178</b>	
<b>Total Sold Dollar Volume:</b>	\$ 41,282,537	\$ 40,054,018	3.07 %	<b>Total # of Listings that are New Construction</b>	
<b>Average Sold Price:</b>	\$ 299,149	\$ 260,091	15.02 %	<b>Active Listings:</b>	95
<b>Median Sold Price:</b>	\$ 253,450	\$ 232,500	9.01 %	<b>Sold Listings:</b>	29
<b>Total Units Sold:</b>	138	154	-10.39 %	<b>Total Number of Properties marked Contract for the month: 101</b>	
<b>Detach/Attach Average Sold:</b>	\$ 303,915 / \$ 265,518	\$ 261,591 / \$ 235,932	16.18 % / 12.54 %	<b>Total Number of Properties marked Contingent for the month: 47</b>	
<b>Average Days on Market:</b>	35	52	-32.69 %	<b>Total Number of NEW pendings</b>	
<b>Average List Price for Solds:</b>	\$ 303,516	\$ 264,573	14.72 %	<b>(CONTRACTS + CONTINGENTS): 148</b>	
<b>Avg Sale Price as a percentage of Avg List Price:</b>	98.56 %	98.31 %			