

Metropolitan Regional Information Systems, Inc. Real Estate Trend Indicator

Calvert County, MD

From: 02/01/2004 to 02/29/2004

Statistics generated on: 03/08/2004

| Price Class | Residential Unit Sales Number of Bedrooms | | | | Active Listings | | Time on Market | | |
|---------------------|--|----|-----------|----------------------------|-----------------|----------------------------|---|-----|--|
| | 2 Or Less | 3 | 4 or More | Condo Coop and Ground Rent | Residential | Condo Coop and Ground Rent | of Units Sold (No. of Units) | | |
| Under \$30,000 | 0 | 0 | 0 | 1 | 2 | 1 | 1 -30 Days | 63 | |
| \$30,000-\$39,000 | 0 | 0 | 0 | 0 | 0 | 0 | 31-61 Days | 17 | |
| \$40,000-\$49,999 | 0 | 0 | 0 | 0 | 0 | 0 | 61 - 91 Days | 7 | |
| \$50,000-\$59,999 | 0 | 0 | 0 | 0 | 0 | 0 | 91-120 Days | 9 | |
| \$60,000-\$69,999 | 0 | 0 | 0 | 0 | 0 | 0 | Over 120 Days | 15 | |
| \$70,000-\$79,999 | 0 | 0 | 0 | 0 | 0 | 0 | Total | 111 | |
| \$80,000-\$89,999 | 1 | 0 | 0 | 0 | 1 | 0 | | | |
| \$90,000-\$99,999 | 1 | 0 | 0 | 0 | 0 | 0 | | | |
| \$100,000-\$119,999 | 0 | 1 | 0 | 0 | 2 | 0 | Type of Financing of Units Sold (No. of Units) | | |
| \$120,000-\$139,999 | 0 | 3 | 0 | 0 | 5 | 0 | Conventional | 65 | |
| \$140,000-\$159,999 | 1 | 11 | 2 | 0 | 10 | 0 | FHA | 10 | |
| \$160,000-\$179,999 | 1 | 11 | 2 | 0 | 16 | 0 | VA | 9 | |
| \$180,000-\$199,999 | 0 | 10 | 6 | 1 | 20 | 0 | Assumption | 0 | |
| \$200,000-\$249,999 | 0 | 11 | 3 | 0 | 38 | 5 | Cash | 13 | |
| \$250,000-\$299,999 | 0 | 6 | 5 | 1 | 24 | 1 | Owner Finance | 0 | |
| \$300,000-\$399,999 | 1 | 6 | 13 | 0 | 47 | 0 | All Other | 4 | |
| \$400,000-\$499,999 | 0 | 1 | 6 | 0 | 52 | 1 | Unreported | 10 | |
| Over \$500,000 | 0 | 1 | 5 | 0 | 55 | 0 | Total | 111 | |
| Totals | 5 | 61 | 42 | 3 | 272 | 8 | | | |
| Grand Totals | 111 | | | | 280 | | | | |

| | | | | | |
|--|--|--|--|--|--|
| | | | | Total Number of NEW listings | |
| | | | | taken for the month: 139 | |
| | | | | Total Number of Properties | |
| | | | | marked Contract for the month: 87 | |
| | | | | Total Number of Properties | |
| | | | | marked Contingent for the month: <u>35</u> | |
| | | | | Total Number of NEW pendings | |
| | | | | (CONTRACTS + 122 CONTINGENTS): | |

| | <u>2004</u> | <u>2003</u> | <u>% Change</u> |
|--|---------------|---------------|---------------------|
| Total Sold Dollar Volume: | \$ 28,027,527 | \$ 20,476,384 | 36.88 % |
| Average Sold Price: | \$ 252,500 | \$ 225,015 | 12.21 % |
| Median Sold Price: | \$ 202,000 | \$ 201,000 | 0.50 % |
| Total Units Sold: | 111 | 91 | 21.98 % |
| Average Days on Market: | 67 | 56 | 19.64 % |
| Average List Price for Solds: | \$ 258,415 | \$ 230,170 | 12.27 % |
| Avg Sale Price as a percentage of Avg List Price: | 97.71 % | 97.76 % | |

Source: Metropolitan Regional Information Systems, Inc. - MLS Resale Data

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