

Saint Marys County, MD

From: 01/01/2005 to 01/31/2005

Statistics generated on: 02/08/2005

Price Class	Residential Unit Sales Number of Bedrooms				Active Listings		Time on Market	
	2 Or Less Detach/Attach	3 Detach/Attach	4 or More Detach/Attach	Condo Coop and Ground Rent	Residential Detach/Attach	Condo Coop and Ground Rent	of Units Sold (No. of Units)	
Under \$30,000	0 / 0	0 / 0	0 / 0	0	0 / 0	0	1 -30 Days	70
\$30,000-\$39,000	0 / 0	0 / 0	0 / 0	0	1 / 0	0	31-61 Days	14
\$40,000-\$49,999	0 / 0	0 / 0	0 / 0	0	0 / 0	0	61 - 91 Days	14
\$50,000-\$59,999	0 / 0	0 / 0	0 / 0	0	0 / 0	0	91-120 Days	8
\$60,000-\$69,999	0 / 0	0 / 0	0 / 0	0	0 / 0	0	Over 120 Days	16
\$70,000-\$79,999	0 / 0	0 / 0	0 / 0	0	0 / 2	0	Total	122
\$80,000-\$89,999	0 / 0	0 / 0	0 / 0	0	1 / 0	0		
\$90,000- \$99,999	0 / 0	0 / 0	0 / 0	0	1 / 0	0		
\$100,000-\$119,999	0 / 0	1 / 2	0 / 0	0	2 / 0	0	<b>Type of Financing of Units Sold (No. of Units)</b>	
\$120,000-\$139,999	1 / 1	0 / 2	0 / 0	2	4 / 4	0	Conventional	83
\$140,000-\$159,999	1 / 1	3 / 3	0 / 0	1	3 / 1	2	FHA	3
\$160,000-\$179,999	1 / 1	4 / 4	1 / 0	0	4 / 0	0	VA	14
\$180,000-\$199,999	0 / 0	4 / 1	0 / 0	0	6 / 0	1	Assumption	0
\$200,000-\$249,999	1 / 0	15 / 0	3 / 0	0	20 / 0	0	Cash	9
\$250,000-\$299,999	0 / 1	14 / 3	14 / 0	0	26 / 2	0	Owner Finance	0
\$300,000-\$399,999	0 / 0	3 / 1	17 / 0	0	82 / 0	0	All Other	1
\$400,000-\$499,999	0 / 0	0 / 0	10 / 0	0	30 / 1	1	Unreported	12
Over \$500,000	0 / 0	3 / 0	3 / 0	0	24 / 1	0	Total	122
Totals	4 / 4	47 / 16	48 / 0	3	215	4		
Detach/Attach Totals	99 / 20				204 / 11			
Grand Totals	122				219			
Average Sold Prices	\$ 169,975 / \$ 183,150	\$ 263,343 / \$ 187,969	\$ 349,083 / \$ 0	\$ 140,167				
Last Year Avg Sold Prices	\$ 115,350 / \$ 75,000	\$ 183,208 / \$ 132,818	\$ 284,762 / \$ 114,195	\$ 80,000				
Average Sold % Change	47.36 % / 144.20 %	43.74 % / 41.52 %	22.59 % / N/A	75.21 %				
Last Year Units Sold	4 / 1	34 / 11	34 / 1	1				

	<u>2005</u>	<u>2004</u>	<u>% Change</u>	<b>Total Number of NEW listings taken for the month: 66</b>	
<b>Total Sold Dollar Volume:</b>	\$ 33,973,591	\$ 18,102,575	87.67 %	<b>Total # of Listings that are New Construction</b>	
<b>Average Sold Price:</b>	\$ 278,472	\$ 210,495	32.29 %	<b>Active Listings:</b>	91
<b>Median Sold Price:</b>	\$ 260,841	\$ 205,783	26.76 %	<b>Sold Listings:</b>	34
<b>Total Units Sold:</b>	122	86	41.86 %	<b>Total Number of Properties marked Contract for the month: 80</b>	
<b>Detach/Attach Average Sold:</b>	\$ 301,141 / \$ 187,005	\$ 227,394 / \$ 126,938	32.43 % / 47.32 %	<b>Total Number of Properties marked Contingent for the month: 46</b>	
<b>Average Days on Market:</b>	61	76	-19.74 %	<b>Total Number of NEW pendings</b>	
<b>Average List Price for Solds:</b>	\$ 283,244	\$ 213,494	32.67 %	<b>(CONTRACTS + CONTINGENTS): 126</b>	
<b>Avg Sale Price as a percentage of Avg List Price:</b>	98.32 %	98.60 %			