

# Metropolitan Regional Information Systems, Inc. Real Estate Trend Indicator

Saint Marys County, MD

From: 01/01/2005 to 01/31/2005

Statistics generated on: 02/08/2005

Price Class	Residential Unit Sales Number of Bedrooms				Active Listings		Time on Market	
	2 Or Less	3	4 or More	Condo Coop and Ground Rent	Residential	Condo Coop and Ground Rent	of Units Sold (No. of Units)	
Under \$30,000	0	0	0	0	0	0	1 - 30 Days	70
\$30,000-\$39,000	0	0	0	0	1	0	31-61 Days	14
\$40,000-\$49,999	0	0	0	0	0	0	61 - 91 Days	14
\$50,000-\$59,999	0	0	0	0	0	0	91-120 Days	8
\$60,000-\$69,999	0	0	0	0	0	0	Over 120 Days	16
\$70,000-\$79,999	0	0	0	0	2	0	Total	122
\$80,000-\$89,999	0	0	0	0	1	0		
\$90,000-\$99,999	0	0	0	0	1	0		
\$100,000-\$119,999	0	3	0	0	2	0	<b>Type of Financing of Units Sold (No. of Units)</b>	
\$120,000-\$139,999	2	2	0	2	8	0	Conventional	83
\$140,000-\$159,999	2	6	0	1	4	2	FHA	3
\$160,000-\$179,999	2	8	1	0	4	0	VA	14
\$180,000-\$199,999	0	5	0	0	6	1	Assumption	0
\$200,000-\$249,999	1	15	3	0	20	0	Cash	9
\$250,000-\$299,999	1	17	14	0	28	0	Owner Finance	0
\$300,000-\$399,999	0	4	17	0	82	0	All Other	1
\$400,000-\$499,999	0	0	10	0	31	1	Unreported	12
Over \$500,000	0	3	3	0	25	0	Total	122
Totals	8	63	48	3	215	4		
Grand Totals	122				219			

				<b>Total Number of NEW listings</b>	
				taken for the month: 66	
				<b>Total Number of Properties</b>	
				marked Contract for the month: 80	
				<b>Total Number of Properties</b>	
				marked Contingent for the month: 46	
				<b>Total Number of NEW pendings</b>	
				(CONTRACTS + CONTINGENTS): 126	
	<u>2005</u>	<u>2004</u>	<u>% Change</u>		
<b>Total Sold Dollar Volume:</b>	\$ 33,973,592	\$ 18,102,575	87.67 %		
<b>Average Sold Price:</b>	\$ 278,472	\$ 210,495	32.29 %		
<b>Median Sold Price:</b>	\$ 260,841	\$ 205,783	26.76 %		
<b>Total Units Sold:</b>	122	86	41.86 %		
<b>Average Days on Market:</b>	61	76	-19.74 %		
<b>Average List Price for Solds:</b>	\$ 283,244	\$ 213,494	32.67 %		
<b>Avg Sale Price as a percentage of Avg List Price:</b>	98.32 %	98.60 %			

Source: Metropolitan Regional Information Systems, Inc. - MLS Resale Data

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