

Metropolitan Regional Information Systems, Inc. Real Estate Trend Indicator

Saint Marys County, MD

From: 07/01/2005 to 07/31/2005

Statistics generated on: 08/05/2005

| Price Class | Residential Unit Sales Number of Bedrooms | | | | Active Listings | | Time on Market | |
|---------------------|--|----|-----------|----------------------------|-----------------|----------------------------|---|-----|
| | 2 Or Less | 3 | 4 or More | Condo Coop and Ground Rent | Residential | Condo Coop and Ground Rent | of Units Sold (No. of Units) | |
| Under \$30,000 | 0 | 0 | 0 | 0 | 0 | 0 | 1 -30 Days | 110 |
| \$30,000-\$39,000 | 0 | 0 | 0 | 0 | 0 | 0 | 31-61 Days | 30 |
| \$40,000-\$49,999 | 0 | 0 | 0 | 0 | 0 | 0 | 61 - 91 Days | 9 |
| \$50,000-\$59,999 | 0 | 0 | 0 | 0 | 0 | 0 | 91-120 Days | 7 |
| \$60,000-\$69,999 | 0 | 0 | 0 | 0 | 0 | 0 | Over 120 Days | 10 |
| \$70,000-\$79,999 | 0 | 4 | 0 | 0 | 0 | 0 | Total | 166 |
| \$80,000-\$89,999 | 0 | 0 | 0 | 0 | 1 | 0 | | |
| \$90,000-\$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | | |
| \$100,000-\$119,999 | 0 | 2 | 0 | 0 | 0 | 0 | Type of Financing of Units Sold (No. of Units) | |
| \$120,000-\$139,999 | 0 | 2 | 0 | 0 | 0 | 0 | Conventional | 128 |
| \$140,000-\$159,999 | 1 | 2 | 0 | 1 | 2 | 0 | FHA | 5 |
| \$160,000-\$179,999 | 5 | 4 | 0 | 0 | 9 | 1 | VA | 6 |
| \$180,000-\$199,999 | 1 | 9 | 0 | 0 | 7 | 1 | Assumption | 0 |
| \$200,000-\$249,999 | 1 | 10 | 3 | 0 | 19 | 1 | Cash | 4 |
| \$250,000-\$299,999 | 1 | 19 | 13 | 0 | 29 | 0 | Owner Finance | 2 |
| \$300,000-\$399,999 | 1 | 18 | 28 | 0 | 98 | 0 | All Other | 0 |
| \$400,000-\$499,999 | 0 | 8 | 21 | 1 | 73 | 0 | Unreported | 21 |
| Over \$500,000 | 0 | 4 | 7 | 0 | 96 | 0 | Total | 166 |
| Totals | 10 | 82 | 72 | 2 | 334 | 3 | | |
| Grand Totals | 166 | | | | 337 | | | |

| | | | | | |
|--|---------------|---------------|-----------------|--|--|
| | | | | | Total Number of NEW listings |
| | | | | | taken for the month: 215 |
| | | | | | Total Number of Properties |
| | | | | | marked Contract for the month: 134 |
| | | | | | Total Number of Properties |
| | | | | | marked Contingent for the month: 46 |
| | | | | | Total Number of NEW pendings |
| | | | | | (CONTRACTS + CONTINGENTS): 180 |
| | 2005 | 2004 | % Change | | |
| Total Sold Dollar Volume: | \$ 53,740,267 | \$ 39,143,135 | 37.29 % | | |
| Average Sold Price: | \$ 323,737 | \$ 254,176 | 27.37 % | | |
| Median Sold Price: | \$ 310,000 | \$ 240,000 | 29.17 % | | |
| Total Units Sold: | 166 | 154 | 7.79 % | | |
| Average Days on Market: | 35 | 53 | - 33.96 % | | |
| Average List Price for Solds: | \$ 325,411 | \$ 255,585 | 27.32 % | | |
| Avg Sale Price as a percentage of Avg List Price: | 99.49 % | 99.45 % | | | |

Source: Metropolitan Regional Information Systems, Inc. - MLS Resale Data

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