

# Metropolitan Regional Information Systems, Inc. Real Estate Trend Indicator - Detached/Attached Report

Saint Marys County, MD

From: 03/01/2005 to 03/31/2005

Statistics generated on: 04/06/2005

Price Class	Residential Unit Sales Number of Bedrooms				Active Listings		Time on Market	
	2 Or Less Detach/Attach	3 Detach/Attach	4 or More Detach/Attach	Condo Coop and Ground Rent	Residential Detach/Attach	Condo Coop and Ground Rent	of Units Sold (No. of Units)	
Under \$30,000	0 / 0	0 / 0	0 / 0	0	1 / 0	0	1 - 30 Days	89
\$30,000-\$39,000	0 / 0	0 / 0	0 / 0	0	0 / 0	0	31-61 Days	15
\$40,000-\$49,999	0 / 0	0 / 0	0 / 0	0	0 / 0	0	61 - 91 Days	14
\$50,000-\$59,999	0 / 0	0 / 0	0 / 0	0	1 / 0	0	91-120 Days	9
\$60,000-\$69,999	0 / 0	0 / 1	0 / 0	0	0 / 0	0	Over 120 Days	24
\$70,000-\$79,999	0 / 0	0 / 2	0 / 0	0	0 / 0	0	Total	151
\$80,000-\$89,999	0 / 0	1 / 3	0 / 1	0	1 / 0	0		
\$90,000- \$99,999	0 / 0	0 / 0	0 / 0	0	0 / 0	0		
\$100,000-\$119,999	1 / 0	1 / 1	0 / 0	0	2 / 2	0	<b>Type of Financing of Units Sold (No. of Units)</b>	
\$120,000-\$139,999	1 / 1	5 / 1	0 / 1	1	1 / 1	0	Conventional	102
\$140,000-\$159,999	1 / 0	1 / 3	0 / 0	3	3 / 0	1	FHA	7
\$160,000-\$179,999	1 / 1	1 / 1	1 / 0	0	3 / 0	0	VA	12
\$180,000-\$199,999	0 / 1	4 / 2	0 / 0	0	7 / 1	1	Assumption	0
\$200,000-\$249,999	1 / 1	17 / 0	11 / 0	0	21 / 0	0	Cash	7
\$250,000-\$299,999	0 / 0	17 / 0	14 / 0	0	42 / 2	0	Owner Finance	0
\$300,000-\$399,999	0 / 0	11 / 0	23 / 0	0	106 / 2	0	All Other	4
\$400,000-\$499,999	0 / 0	2 / 0	8 / 0	0	44 / 2	0	Unreported	19
Over \$500,000	0 / 0	2 / 0	3 / 0	0	47 / 2	0	Total	151
Totals	5 / 4	62 / 14	60 / 2	4	291	2		
Detach/Attach Totals	127 / 20				279 / 12			
Grand Totals	151				293			
Average Sold Prices	\$ 153,160 / \$ 173,725	\$ 267,657 / \$ 120,954	\$ 328,576 / \$ 101,095	\$ 141,250				
Last Year Avg Sold Prices	\$ 138,500 / \$ 94,725	\$ 206,263 / \$ 127,200	\$ 281,935 / \$ 202,500	\$ 100,000				
Average Sold % Change	10.58 % / 83.40 %	29.76 % / -4.91 %	16.54 % / -50.08 %	41.25 %				
Last Year Units Sold	4 / 4	44 / 5	42 / 2	2				

	<b>2005</b>	<b>2004</b>	<b>% Change</b>	
<b>Total Sold Dollar Volume:</b>	\$ 40,230,534	\$ 23,090,716	74.23 %	<b>Total Number of NEW listings taken for the month: 171</b>
<b>Average Sold Price:</b>	\$ 266,427	\$ 224,182	18.84 %	<b>Total # of Listings that are New Construction</b>
<b>Median Sold Price:</b>	\$ 259,000	\$ 212,000	22.17 %	<b>Active Listings:</b> 97
<b>Total Units Sold:</b>	151	103	46.60 %	<b>Sold Listings:</b> 39
<b>Detach/Attach Average Sold:</b>	\$ 291,930 / \$ 129,522	\$ 238,565 / \$ 129,082	22.37 % / 0.34 %	<b>Total Number of Properties marked Contract for the month: 126</b>
<b>Average Days on Market:</b>	70	69	1.45 %	<b>Total Number of Properties marked Contingent for the month: 42</b>
<b>Average List Price for Sold:</b>	\$ 271,413	\$ 227,930	19.08 %	<b>Total Number of NEW pendings</b>
<b>Avg Sale Price as a percentage of Avg List Price:</b>	98.16 %	98.36 %		<b>(CONTRACTS + CONTINGENTS): 168</b>