

Metropolitan Regional Information Systems, Inc. Real Estate Trend Indicator - <\$100K to >\$5M Format

Calvert County, MD

From: 04/01/2006 to 04/30/2006

Statistics generated on: 05/08/2006

| Price Class | Residential Unit Sales Number of Bedrooms | | | | | Active Listings | | | Time on Market | | |
|-------------------------|--|----|-----------|------------|-------------|-----------------|------------|-------------|--|-----|--|
| | 2 Or Less | 3 | 4 or More | Condo Coop | Ground Rent | Residential | Condo Coop | Ground Rent | of Units Sold (No. of Units) | | |
| Under \$100,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 -30 Days | 44 | |
| \$100,000 - 149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 31-60 Days | 23 | |
| \$150,000 - 199,999 | 4 | 0 | 0 | 1 | 0 | 8 | 0 | 0 | 61 - 90 Days | 12 | |
| \$200,000 - 249,999 | 1 | 4 | 0 | 0 | 0 | 32 | 1 | 0 | 91-120 Days | 11 | |
| \$250,000 - 299,999 | 1 | 11 | 4 | 1 | 0 | 101 | 3 | 0 | Over 120 Days | 28 | |
| \$300,000 - 349,999 | 1 | 15 | 8 | 1 | 0 | 78 | 0 | 0 | Total | 118 | |
| \$350,000 - 399,999 | 0 | 5 | 7 | 1 | 0 | 79 | 3 | 0 | Type of Financing of Units Sold (No. of Units) | | |
| \$400,000 - 449,999 | 1 | 8 | 5 | 0 | 0 | 50 | 10 | 0 | Conventional | 106 | |
| \$450,000 - 499,999 | 0 | 1 | 4 | 2 | 0 | 63 | 8 | 0 | FHA | 1 | |
| \$500,000 - 599,999 | 0 | 1 | 7 | 2 | 1 | 97 | 5 | 0 | VA | 1 | |
| \$600,000 - 699,999 | 1 | 3 | 6 | 1 | 0 | 114 | 12 | 0 | Assumption | 3 | |
| \$700,000 - 799,999 | 0 | 2 | 6 | 0 | 0 | 40 | 2 | 0 | Cash | 4 | |
| \$800,000 - 899,999 | 0 | 0 | 1 | 0 | 0 | 27 | 0 | 0 | Owner Finance | 0 | |
| \$900,000 - 999,999 | 0 | 0 | 1 | 0 | 0 | 17 | 0 | 0 | All Other | 3 | |
| \$1,000,000 - 2,499,999 | 0 | 0 | 0 | 0 | 0 | 26 | 0 | 0 | Unreported | 0 | |
| \$2,500,000 - 4,999,999 | 0 | 0 | 0 | 0 | 0 | 3 | 0 | 0 | Total | 118 | |
| \$5,000,000 & Over | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | |
| Totals | 9 | 50 | 49 | 9 | 1 | 735 | 44 | 0 | | | |
| Grand Totals | 118 | | | | | 779 | | | | | |

| | 2006 | 2005 | % Change | |
|--|---------------|---------------|-----------|---|
| Total Sold Dollar Volume: | \$ 49,869,972 | \$ 58,168,831 | - 14.27 % | Total Number of NEW listings taken for the month: 276 |
| Average Sold Price: | \$ 422,627 | \$ 350,415 | 20.61 % | Total Number of Properties marked Contract for the month: 89 |
| Median Sold Price: | \$ 371,700 | \$ 294,925 | 26.03 % | Total Number of Properties marked Contingent for the month: 33 |
| Total Units Sold: | 118 | 166 | - 28.92 % | Total Number of NEW pendings (CONTRACTS + CONTINGENTS): 122 |
| Average Days on Market: | 76 | 65 | 16.92 % | |
| Average List Price for Solds: | \$ 432,798 | \$ 355,408 | 21.77 % | |
| Avg Sale Price as a percentage of Avg List Price: | 97.65 % | 98.60 % | | |

Source: Metropolitan Regional Information Systems, Inc. - MLS Resale Data

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