

Metropolitan Regional Information Systems, Inc. Real Estate Trend Indicator - Detached/Attached Report - <\$100K to >\$5M Format

Calvert County, MD

From: 12/01/2006 to 12/31/2006

Statistics generated on: 01/09/2007

| Price Class | Residential Unit Sales Number of Bedrooms | | | | Active Listings | | Time on Market | |
|---------------------------|--|-------------------------|-------------------------|----------------------------|---------------------------|----------------------------|--|----|
| | 2 Or Less Detach/Attach | 3 Detach/Attach | 4 or More Detach/Attach | Condo Coop and Ground Rent | Residential Detach/Attach | Condo Coop and Ground Rent | of Units Sold (No. of Units) | |
| Under \$100,000 | 0 / 0 | 0 / 0 | 0 / 0 | 1 | 0 / 0 | 0 | 1 -30 Days | 17 |
| \$100,000 - 149,999 | 0 / 0 | 0 / 0 | 0 / 0 | 0 | 0 / 0 | 0 | 31-60 Days | 7 |
| \$150,000 - 199,999 | 3 / 0 | 0 / 0 | 0 / 0 | 0 | 8 / 2 | 0 | 61 - 90 Days | 15 |
| \$200,000 - 249,999 | 5 / 0 | 5 / 0 | 2 / 0 | 0 | 45 / 0 | 0 | 91-120 Days | 8 |
| \$250,000 - 299,999 | 1 / 0 | 13 / 1 | 3 / 0 | 1 | 81 / 3 | 3 | Over 120 Days | 32 |
| \$300,000 - 349,999 | 0 / 0 | 5 / 1 | 7 / 0 | 1 | 92 / 10 | 5 | Total | 79 |
| \$350,000 - 399,999 | 0 / 0 | 1 / 1 | 5 / 0 | 0 | 80 / 7 | 5 | Type of Financing of Units Sold (No. of Units) | |
| \$400,000 - 449,999 | 0 / 0 | 2 / 0 | 1 / 0 | 0 | 59 / 4 | 10 | | |
| \$450,000 - 499,999 | 1 / 0 | 2 / 0 | 2 / 0 | 0 | 68 / 3 | 3 | Conventional | 58 |
| \$500,000 - 599,999 | 0 / 0 | 0 / 0 | 7 / 0 | 1 | 92 / 5 | 4 | FHA | 3 |
| \$600,000 - 699,999 | 0 / 0 | 0 / 0 | 3 / 0 | 0 | 89 / 0 | 6 | VA | 6 |
| \$700,000 - 799,999 | 0 / 0 | 0 / 0 | 1 / 0 | 0 | 37 / 1 | 2 | Assumption | 6 |
| \$800,000 - 899,999 | 0 / 0 | 0 / 0 | 0 / 0 | 0 | 23 / 0 | 0 | Cash | 5 |
| \$900,000 - 999,999 | 0 / 0 | 0 / 0 | 2 / 0 | 0 | 10 / 0 | 0 | Owner Finance | 0 |
| \$1,000,000 - 2,499,999 | 1 / 0 | 0 / 0 | 0 / 0 | 0 | 22 / 0 | 1 | All Other | 1 |
| \$2,500,000 - 4,999,999 | 0 / 0 | 0 / 0 | 0 / 0 | 0 | 3 / 0 | 0 | Unreported | 0 |
| \$5,000,000 & Over | 0 / 0 | 0 / 0 | 0 / 0 | 0 | 0 / 0 | 0 | Total | 79 |
| Totals | 11 / 0 | 28 / 3 | 33 / 0 | 4 | 744 | 39 | | |
| Detach/Attach Totals | 72 / 3 | | | | 709 / 35 | | | |
| Grand Totals | 79 | | | | 783 | | | |
| Average Sold Prices | \$ 344,173 / \$ 0 | \$ 303,716 / \$ 325,000 | \$ 463,563 / \$ 0 | \$ 286,338 | | | | |
| Last Year Avg Sold Prices | \$ 295,444 / \$ 0 | \$ 322,079 / \$ 313,940 | \$ 455,463 / \$ 337,500 | \$ 516,735 | | | | |
| Average Sold % Change | 16.49 % / N/A | - 5.70 % / 3.52 % | 1.78 % / N/A | - 44.59 % | | | | |
| Last Year Units Sold | 9 / 0 | 37 / 5 | 50 / 2 | 11 | | | | |

| | 2006 | 2005 | % Change | Total Number of NEW listings taken for the month: 117 | |
|---|---------------|---------------|-----------|---|-----|
| Total Sold Dollar Volume: | \$ 29,707,865 | \$ 45,277,841 | - 34.39 % | Total # of Listings that are New Construction | |
| Average Sold Price: | \$ 376,049 | \$ 397,174 | - 5.32 % | Active Listings: | 196 |
| Median Sold Price: | \$ 312,500 | \$ 350,950 | - 10.96 % | Sold Listings: | 12 |
| Total Units Sold: | 79 | 114 | - 30.70 % | Total Number of Properties marked Contract for the month: 69 | |
| Detach/Attach Average Sold: \$ 383,160 / \$ 325,000 \$ 389,053 / \$ 320,671 - 1.51 % / 1.35 % | | | | Total Number of Properties marked Contingent for the month: 15 | |
| Average Days on Market: | 126 | 66 | 90.91 % | Total Number of NEW pendings (CONTRACTS + CONTINGENTS): 84 | |
| Average List Price for Solds: | \$ 400,251 | \$ 417,318 | - 4.09 % | | |
| Avg Sale Price as a percentage of Avg List Price: | 93.95 % | 95.17 % | | | |

Source: Metropolitan Regional Information Systems, Inc. - MLS Resale Data

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