

Metropolitan Regional Information Systems, Inc. Real Estate Trend Indicator - <\$100K to >\$5M Format

Saint Marys County, MD

From: 10/01/2006 to 10/31/2006

Statistics generated on: 11/08/2006

Price Class	Residential Unit Sales Number of Bedrooms					Active Listings			Time on Market	
	2 Or Less	3	4 or More	Condo Coop	Ground Rent	Residential	Condo Coop	Ground Rent	of Units Sold (No. of Units)	
Under \$100,000	0	0	0	0	0	0	2	0	1 -30 Days	36
\$100,000 - 149,999	1	0	1	1	0	10	1	0	31-60 Days	21
\$150,000 - 199,999	4	12	0	0	0	24	7	0	61 - 90 Days	8
\$200,000 - 249,999	0	14	2	0	0	35	6	0	91-120 Days	10
\$250,000 - 299,999	1	8	1	1	0	87	1	0	Over 120 Days	17
\$300,000 - 349,999	0	7	9	1	0	83	0	0	Total	92
\$350,000 - 399,999	0	3	8	0	0	118	1	0	Type of Financing of Units Sold (No. of Units)	
\$400,000 - 449,999	0	1	2	0	0	99	1	0	Conventional	70
\$450,000 - 499,999	1	0	6	0	0	80	0	0	FHA	1
\$500,000 - 599,999	0	0	1	1	0	113	0	0	VA	9
\$600,000 - 699,999	0	0	5	0	0	32	0	1	Assumption	7
\$700,000 - 799,999	0	0	0	0	0	19	0	0	Cash	4
\$800,000 - 899,999	0	0	0	0	0	16	0	0	Owner Finance	0
\$900,000 - 999,999	0	0	0	0	0	10	0	0	All Other	1
\$1,000,000 - 2,499,999	0	0	1	0	0	21	0	0	Unreported	0
\$2,500,000 - 4,999,999	0	0	0	0	0	4	0	0	Total	92
\$5,000,000 & Over	0	0	0	0	0	0	0	0		
Totals	7	45	36	4	0	751	19	1		
Grand Totals	92					771				

	<u>2006</u>	<u>2005</u>	<u>% Change</u>	
Total Sold Dollar Volume:	\$ 29,397,687	\$ 48,379,470	- 39.24 %	Total Number of NEW listings taken for the month: 219
Average Sold Price:	\$ 319,540	\$ 329,112	- 2.91 %	Total Number of Properties marked Contract for the month: 77
Median Sold Price:	\$ 297,500	\$ 299,900	- 0.80 %	Total Number of Properties marked Contingent for the month: 20
Total Units Sold:	92	147	- 37.41 %	Total Number of NEW pendings (CONTRACTS + CONTINGENTS): 97
Average Days on Market:	66	40	65.00 %	
Average List Price for Solds:	\$ 328,971	\$ 340,151	- 3.29 %	
Avg Sale Price as a percentage of Avg List Price:	97.13 %	96.75 %		

Source: Metropolitan Regional Information Systems, Inc. - MLS Resale Data

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