

Metropolitan Regional Information Systems, Inc. Year End Real Estate Trend Indicator - Detach/Attach - <\$100K to >\$5M Format

Saint Marys County, MD
From: 01/01/2006 to 12/31/2006

Statistics generated on: 02/13/2007

Price Class	Residential Unit Sales Number of Bedrooms				Time on Market		
	2 Or Less Detach/Attach	3 Detach/Attach	4 or More Detach/Attach	Condo Coop and Ground Rent	of Units Sold (No. of Units)		
Under \$100,000	2 / 3	0 / 0	0 / 0	3	1 -30 Days	661	
\$100,000-\$149,999	8 / 5	5 / 17	2 / 0	6	31-60 Days	278	
\$150,000-\$199,999	14 / 23	63 / 51	7 / 1	30	61 - 90 Days	158	
\$200,000-\$249,999	10 / 10	69 / 49	14 / 2	2	91-120 Days	113	
\$250,000-299,999	5 / 2	147 / 12	54 / 3	3	Over 120 Days	231	
\$300,000-\$349,999	5 / 1	118 / 11	135 / 1	1	Total	1441	
\$350,000-\$399,999	5 / 0	48 / 2	136 / 0	4	Type of Financing of Units Sold (No. of Units)		
\$400,000-\$449,999	1 / 0	17 / 0	80 / 0	1			
\$450,000-\$499,999	5 / 0	9 / 2	75 / 0	0	Conventional	1227	
\$500,000-\$599,999	4 / 0	15 / 0	71 / 0	3	FHA	36	
\$600,000-\$699,999	1 / 0	5 / 0	27 / 0	1	VA	91	
\$700,000-\$799,999	0 / 0	2 / 0	14 / 0	0	Assumption	12	
\$800,000-\$899,999	0 / 0	4 / 0	7 / 0	0	Cash	55	
\$900,000-\$999,999	0 / 0	0 / 0	1 / 0	0	Owner Finance	3	
\$1,000,000-\$2,499,999	0 / 0	3 / 0	4 / 0	> 0	All Other	17	
\$2,500,000-\$4,999,999	0 / 0	0 / 0	0 / 0	0	Unreported	0	
\$5,000,000 & Over	0 / 0	0 / 0	0 / 0	0	Total	1441	
Totals	60 / 44	505 / 144	627 / 7	54			
Detach/Attach Totals					1192 / 195		
Grand Totals	1441						
Average Sold Prices	\$ 273,895 / \$ 182,468	\$ 308,370 / \$ 213,294	\$ 422,419 / \$ 250,519	\$ 225,189			
Last Year Avg Sold Prices	\$ 247,299 / \$ 163,921	\$ 293,508 / \$ 187,356	\$ 380,526 / \$ 277,532	\$ 184,559			
Average Sold % Change	10.75 % / 11.31 %	5.06 % / 13.84 %	11.01 % / - 9.73 %	22.01 %			
Last Year Units Sold	68 / 43	674 / 152	754 / 13	27			

	2006	2005	% Change	Total # of Listings that are New Construction	
Total Sold Dollar Volume:	\$ 489,673,866	\$ 545,675,149	- 10.26 %	Sold Listings: 292	
Average Sold Price:	\$ 339,815	\$ 315,237	7.80 %		
Median Sold Price:	\$ 318,500	\$ 295,000	7.97 %		
Total Units Sold:	1,441	1,731	- 16.75 %		
Detach/Attach Average Sold:	\$ 366,625 / \$ 207,674	\$ 335,266 / \$ 188,147	9.35 % / 10.38 %		
Average Days on Market:	65	41	58.54 %		
Average List Price for Sold:	\$ 350,910	\$ 320,478	9.50 %		
Avg Sale Price as a percentage of Avg List Price:	96.84 %	98.36 %			

Source: Metropolitan Regional Information Systems, Inc. - MLS Resale Data
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