

**Metropolitan Regional Information Systems, Inc. Real Estate Trend Indicator - <\$30K to >\$500K Format**

Saint Marys County, MD

From: 03/01/2006 to 03/31/2006

Statistics generated on: 04/07/2006

| Price Class         | Residential Unit Sales<br>Number of Bedrooms |    |           |                            | Active Listings |                            | Time on Market               |     |
|---------------------|--|----|-----------|----------------------------|-----------------|----------------------------|------------------------------|-----|
|                     | 2 Or Less                                    | 3  | 4 or More | Condo Coop and Ground Rent | Residential     | Condo Coop and Ground Rent | of Units Sold (No. of Units) |     |
| Under \$30,000      | 0  | 0  | 0         | 0                          | 1               | 0                          | 1 -30 Days                   | 59  |
| \$30,000-\$39,000   | 0  | 0  | 0         | 0                          | 0               | 1                          | 31-60 Days                   | 18  |
| \$40,000-\$49,999   | 0  | 0  | 0         | 0                          | 0               | 0                          | 61 - 90 Days                 | 11  |
| \$50,000-\$59,999   | 0  | 0  | 0         | 0                          | 0               | 0                          | 91-120 Days                  | 6   |
| \$60,000-\$69,999   | 1  | 0  | 0         | 0                          | 0               | 0                          | Over 120 Days                | 14  |
| \$70,000-\$79,999   | 0  | 0  | 0         | 0                          | 0               | 0                          | Total                        | 108 |
| \$80,000-\$89,999   | 0  | 0  | 0         | 0                          | 0               | 0                          |                              |     |
| \$90,000-\$99,999   | 0  | 0  | 0         | 0                          | 0               | 0                          |                              |     |
| \$100,000-\$119,999 | 0  | 0  | 0         | 0                          | 0               | 0                          |                              |     |
| \$120,000-\$139,999 | 2  | 1  | 0         | 0                          | 2               | 0                          |                              |     |
| \$140,000-\$159,999 | 1  | 2  | 0         | 1                          | 21              | 1                          |                              |     |
| \$160,000-\$179,999 | 3  | 0  | 1         | 1                          | 9               | 1                          |                              |     |
| \$180,000-\$199,999 | 2  | 6  | 1         | 2                          | 14              | 2                          |                              |     |
| \$200,000-\$249,999 | 1  | 6  | 1         | 0                          | 29              | 0                          |                              |     |
| \$250,000-\$299,999 | 0  | 5  | 5         | 0                          | 47              | 1                          |                              |     |
| \$300,000-\$399,999 | 1  | 13 | 21        | 0                          | 146             | 0                          |                              |     |
| \$400,000-\$499,999 | 0  | 0  | 14        | 0                          | 121             | 0                          |                              |     |
| Over \$500,000      | 0  | 5  | 11        | 1                          | 161             | 0                          |                              |     |
| Totals              | 11   | 38 | 54        | 5                          | 551             | 6                          | Total                        | 108 |
| Grand Totals        | 108  |    |           |                            | 557             |                            |                              |     |

|  |               |               |   |  |
|--|---------------|---------------|---|--|
|  |               |               | <b>Total Number of NEW listings taken for the month: 246</b>          |  |
|  | <b>2006</b>   | <b>2005</b>   | <b>% Change</b>   |  |
| <b>Total Sold Dollar Volume:</b>                         | \$ 38,050,570 | \$ 40,230,534 | - 5.42 %  |  |
| <b>Average Sold Price:</b>                               | \$ 352,320    | \$ 266,427    | 32.24 %   |  |
| <b>Median Sold Price:</b>                                | \$ 334,950    | \$ 259,000    | 29.32 %   |  |
| <b>Total Units Sold:</b>                                 | 108           | 151           | - 28.48 %   |  |
| <b>Average Days on Market:</b>                           | 61            | 70            | - 12.86 %   |  |
| <b>Average List Price for Solds:</b>                     | \$ 359,603    | \$ 271,413    | 32.49 %   |  |
| <b>Avg Sale Price as a percentage of Avg List Price:</b> | 97.97 %       | 98.16 %       |   |  |
|  |               |               | <b>Total Number of Properties marked Contract for the month: 113</b>  |  |
|  |               |               | <b>Total Number of Properties marked Contingent for the month: 44</b> |  |
|  |               |               | <b>Total Number of NEW pendings (CONTRACTS + CONTINGENTS): 157</b>    |  |

Source: Metropolitan Regional Information Systems, Inc. - MLS Resale Data

Copyright 2006 - Information deemed reliable, but is not guaranteed.