

**Metropolitan Regional Information Systems, Inc. Real Estate Trend Indicator - Detached/Attached Report - <\$30K to >\$500K**

Saint Marys County, MD  
From: 05/01/2006 to 05/31/2006

Statistics generated on: 06/08/2006

| Price Class               | Residential Unit Sales<br>Number of Bedrooms |                         |                            |                                  | Active Listings              |                                  | Time on Market  |     |
|---------------------------|--|-------------------------|----------------------------|----------------------------------|------------------------------|----------------------------------|---|-----|
|                           | 2 Or Less<br>Detach/Attach                   | 3<br>Detach/Attach      | 4 or More<br>Detach/Attach | Condo<br>Coop and<br>Ground Rent | Residential<br>Detach/Attach | Condo<br>Coop and<br>Ground Rent | of Units Sold<br>(No. of Units)                               |     |
| Under \$30,000            | 0 / 0  | 0 / 0                   | 0 / 0                      | 0                                | 0 / 0                        | 0                                | 1 -30 Days  | 89  |
| \$30,000-\$39,000         | 0 / 0  | 0 / 0                   | 0 / 0                      | 0                                | 0 / 0                        | 0                                | 31-60 Days  | 26  |
| \$40,000-\$49,999         | 0 / 0  | 0 / 0                   | 0 / 0                      | 0                                | 0 / 0                        | 0                                | 61 - 90 Days  | 8   |
| \$50,000-\$59,999         | 0 / 0  | 0 / 0                   | 0 / 0                      | 0                                | 0 / 0                        | 0                                | 91-120 Days   | 12  |
| \$60,000-\$69,999         | 0 / 0  | 0 / 0                   | 0 / 0                      | 0                                | 0 / 0                        | 0                                | Over 120 Days   | 15  |
| \$70,000-\$79,999         | 0 / 0  | 0 / 0                   | 0 / 0                      | 0                                | 0 / 0                        | 0                                | Total   | 150 |
| \$80,000-\$89,999         | 0 / 0  | 0 / 0                   | 0 / 0                      | 0                                | 0 / 0                        | 0                                | <b>Type of Financing<br/>of Units Sold<br/>(No. of Units)</b> |     |
| \$90,000- \$99,999        | 0 / 0  | 0 / 0                   | 0 / 0                      | 0                                | 0 / 0                        | 0                                | Conventional  | 122 |
| \$100,000-\$119,999       | 0 / 0  | 0 / 0                   | 0 / 0                      | 0                                | 0 / 0                        | 0                                | FHA   | 5   |
| \$120,000-\$139,999       | 0 / 0  | 0 / 0                   | 0 / 0                      | 0                                | 0 / 3                        | 0                                | VA  | 9   |
| \$140,000-\$159,999       | 1 / 1  | 0 / 5                   | 0 / 0                      | 0                                | 6 / 2                        | 1                                | Assumption  | 7   |
| \$160,000-\$179,999       | 3 / 0  | 5 / 0                   | 0 / 0                      | 1                                | 8 / 6                        | 3                                | Cash  | 5   |
| \$180,000-\$199,999       | 2 / 2  | 6 / 3                   | 0 / 0                      | 1                                | 5 / 4                        | 3                                | Owner Finance   | 0   |
| \$200,000-\$249,999       | 0 / 0  | 6 / 4                   | 4 / 0                      | 0                                | 24 / 2                       | 0                                | All Other   | 2   |
| \$250,000-\$299,999       | 0 / 0  | 16 / 0                  | 4 / 0                      | 1                                | 73 / 6                       | 1                                | Unreported  | 0   |
| \$300,000-\$399,999       | 1 / 0  | 15 / 0                  | 33 / 0                     | 0                                | 181 / 4                      | 0                                | Total   | 150 |
| \$400,000-\$499,999       | 0 / 0  | 4 / 0                   | 12 / 0                     | 0                                | 152 / 1                      | 0                                |   |     |
| Over \$500,000            | 2 / 0  | 4 / 0                   | 14 / 0                     | 0                                | 178 / 9                      | 0                                |   |     |
| Totals                    | 9 / 3  | 56 / 12                 | 67 / 0                     | 3                                | 664                          | 8                                |   |     |
| Detach/Attach Totals      | 132 / 15                                     |                         |                            |                                  | 627 / 37                     |                                  |   |     |
| Grand Totals              | 150  |                         |                            |                                  | 672                          |                                  |   |     |
| Average Sold Prices       | \$ 288,165 / \$ 171,633                      | \$ 307,169 / \$ 187,903 | \$ 410,005 / \$ 0          | \$ 209,300                       |                              |                                  |   |     |
| Last Year Avg Sold Prices | \$ 180,571 / \$ 159,133                      | \$ 296,534 / \$ 186,629 | \$ 380,766 / \$ 93,000     | \$ 171,000                       |                              |                                  |   |     |
| Average Sold % Change     | 59.59 % / 7.86 %                             | 3.59 % / 0.68 %         | 7.68 % / N/A               | 22.40 %                          |                              |                                  |   |     |
| Last Year Units Sold      | 7 / 3  | 87 / 12                 | 63 / 1                     | 2                                |                              |                                  |   |     |

|  | 2006                    | 2005                    | % Change         | Total Number of NEW listings<br>taken for the month: 266                  |     |
|--|-------------------------|-------------------------|------------------|---|-----|
| <b>Total Sold Dollar Volume:</b>                             | \$ 50,662,985           | \$ 54,202,687           | - 6.53 %         | <b>Total # of Listings that are New Construction</b>                      |     |
| <b>Average Sold Price:</b>                                   | \$ 337,753              | \$ 309,730              | 9.05 %           | <b>Active Listings:</b>   | 180 |
| <b>Median Sold Price:</b>                                    | \$ 317,200              | \$ 277,500              | 14.31 %          | <b>Sold Listings:</b>   | 25  |
| <b>Total Units Sold:</b>                                     | 150                     | 175                     | - 14.29 %        | <b>Total Number of Properties<br/>marked Contract for the month: 106</b>  |     |
| <b>Detach/Attach Average Sold:</b>                           | \$ 358,071 / \$ 184,649 | \$ 325,164 / \$ 175,622 | 10.12 % / 5.14 % | <b>Total Number of Properties<br/>marked Contingent for the month: 43</b> |     |
| <b>Average Days on Market:</b>                               | 45                      | 48                      | - 6.25 %         | <b>Total Number of NEW pendings<br/>(CONTRACTS + CONTINGENTS): 149</b>    |     |
| <b>Average List Price for Sold:</b>                          | \$ 344,875              | \$ 314,758              | 9.57 %           |   |     |
| <b>Avg Sale Price as a<br/>percentage of Avg List Price:</b> | 97.93 %                 | 98.40 %                 |                  |   |     |

Source: Metropolitan Regional Information Systems, Inc. - MLS Resale Data  
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