

Metropolitan Regional Information Systems, Inc. Real Estate Trend Indicator - <\$30K to >\$500K Format

Saint Marys County, MD

From: 10/01/2006 to 10/31/2006

Statistics generated on: 11/08/2006

Price Class	Residential Unit Sales Number of Bedrooms				Active Listings		Time on Market		
	2 Or Less	3	4 or More	Condo Coop and Ground Rent	Residential	Condo Coop and Ground Rent	of Units Sold (No. of Units)		
Under \$30,000	0	0	0	0	0	0	1 -30 Days	36	
\$30,000-\$39,000	0	0	0	0	0	0	31-60 Days	21	
\$40,000-\$49,999	0	0	0	0	0	0	61 - 90 Days	8	
\$50,000-\$59,999	0	0	0	0	0	0	91-120 Days	10	
\$60,000-\$69,999	0	0	0	0	0	0	Over 120 Days	17	
\$70,000-\$79,999	0	0	0	0	0	0	Total	92	
\$80,000-\$89,999	0	0	0	0	0	0			
\$90,000-\$99,999	0	0	0	0	0	2	Type of Financing of Units Sold (No. of Units)		
\$100,000-\$119,999	0	0	0	0	1	0	Conventional	70	
\$120,000-\$139,999	0	0	1	0	5	0	FHA	1	
\$140,000-\$159,999	2	1	0	1	5	1	VA	9	
\$160,000-\$179,999	3	2	0	0	11	1	Assumption	7	
\$180,000-\$199,999	0	9	0	0	12	6	Cash	4	
\$200,000-\$249,999	0	14	2	0	35	6	Owner Finance	0	
\$250,000-\$299,999	1	8	1	1	87	1	All Other	1	
\$300,000-\$399,999	0	10	17	1	201	1	Unreported	0	
\$400,000-\$499,999	1	1	8	0	179	1	Total	92	
Over \$500,000	0	0	7	1	215	1			
Totals	7	45	36	4	751	20			
Grand Totals	92				771				

<table> <tr> <td></td> <td style="text-align: center;">2006</td> <td style="text-align: center;">2005</td> <td style="text-align: center;">% Change</td> </tr> <tr> <td>Total Sold Dollar Volume:</td> <td>\$ 29,397,687</td> <td>\$ 48,379,470</td> <td>- 39.24 %</td> </tr> <tr> <td>Average Sold Price:</td> <td>\$ 319,540</td> <td>\$ 329,112</td> <td>- 2.91 %</td> </tr> <tr> <td>Median Sold Price:</td> <td>\$ 297,500</td> <td>\$ 299,900</td> <td>- 0.80 %</td> </tr> <tr> <td>Total Units Sold:</td> <td>92</td> <td>147</td> <td>- 37.41 %</td> </tr> <tr> <td>Average Days on Market:</td> <td>66</td> <td>40</td> <td>65.00 %</td> </tr> <tr> <td>Average List Price for Solds:</td> <td>\$ 328,971</td> <td>\$ 340,151</td> <td>- 3.29 %</td> </tr> <tr> <td>Avg Sale Price as a percentage of Avg List Price:</td> <td>97.13 %</td> <td>96.75 %</td> <td></td> </tr> </table>		2006	2005	% Change	Total Sold Dollar Volume:	\$ 29,397,687	\$ 48,379,470	- 39.24 %	Average Sold Price:	\$ 319,540	\$ 329,112	- 2.91 %	Median Sold Price:	\$ 297,500	\$ 299,900	- 0.80 %	Total Units Sold:	92	147	- 37.41 %	Average Days on Market:	66	40	65.00 %	Average List Price for Solds:	\$ 328,971	\$ 340,151	- 3.29 %	Avg Sale Price as a percentage of Avg List Price:	97.13 %	96.75 %		<p>Total Number of NEW listings taken for the month: 219</p> <p>Total Number of Properties marked Contract for the month: 77</p> <p>Total Number of Properties marked Contingent for the month: 20</p> <p>Total Number of NEW pendings (CONTRACTS + CONTINGENTS): 97</p>
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Source: Metropolitan Regional Information Systems, Inc. - MLS Resale Data
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