

Metropolitan Regional Information Systems, Inc. Real Estate Trend Indicator - Detached/Attached Report - <\$30K to >\$500K

Saint Marys County, MD
From: 09/01/2006 to 09/30/2006

Statistics generated on: 10/09/2006

| Price Class | Residential Unit Sales Number of Bedrooms | | | | Active Listings | | Time on Market | |
|---------------------------|--|-------------------------|-------------------------------|----------------------------------|------------------------------|----------------------------------|---|-----|
| | 2 Or Less Detach/Attach | 3 Detach/Attach | 4 or More Detach/Attach | Condo Coop and Ground Rent | Residential Detach/Attach | Condo Coop and Ground Rent | of Units Sold (No. of Units) | |
| Under \$30,000 | 0/0 | 0/0 | 0/0 | 0 | 0/0 | 0 | 1 - 30 Days | 50 |
| \$30,000-\$39,000 | 0/0 | 0/0 | 0/0 | 0 | 0/0 | 0 | 31-60 Days | 11 |
| \$40,000-\$49,999 | 0/0 | 0/0 | 0/0 | 0 | 0/0 | 0 | 61 - 90 Days | 20 |
| \$50,000-\$59,999 | 0/0 | 0/0 | 0/0 | 0 | 0/0 | 0 | 91-120 Days | 17 |
| \$60,000-\$69,999 | 0/0 | 0/0 | 0/0 | 0 | 0/0 | 0 | Over 120 Days | 32 |
| \$70,000-\$79,999 | 0/0 | 0/0 | 0/0 | 0 | 0/0 | 1 | Total | 130 |
| \$80,000-\$89,999 | 0/0 | 0/0 | 0/0 | 0 | 0/1 | 0 | Type of Financing of Units Sold (No. of Units) | |
| \$90,000- \$99,999 | 0/0 | 0/0 | 0/0 | 0 | 0/0 | 2 | Conventional | 104 |
| \$100,000-\$119,999 | 0/0 | 1/0 | 0/0 | 0 | 0/0 | 0 | FHA | 3 |
| \$120,000-\$139,999 | 0/0 | 0/1 | 0/0 | 0 | 1/2 | 0 | VA | 13 |
| \$140,000-\$159,999 | 1/0 | 1/1 | 0/0 | 1 | 2/6 | 1 | Assumption | 1 |
| \$160,000-\$179,999 | 0/0 | 0/1 | 0/0 | 1 | 9/4 | 0 | Cash | 6 |
| \$180,000-\$199,999 | 0/0 | 1/3 | 1/0 | 1 | 9/5 | 5 | Owner Finance | 1 |
| \$200,000-\$249,999 | 2/1 | 5/4 | 3/0 | 0 | 26/15 | 6 | All Other | 2 |
| \$250,000-\$299,999 | 2/0 | 12/2 | 4/0 | 1 | 73/10 | 2 | Unreported | 0 |
| \$300,000-\$399,999 | 0/0 | 24/1 | 21/0 | 0 | 187/8 | 0 | Total | 130 |
| \$400,000-\$499,999 | 0/0 | 0/0 | 16/0 | 0 | 158/5 | 1 | | |
| Over \$500,000 | 1/0 | 1/0 | 16/0 | 0 | 224/2 | 1 | | |
| Totals | 6/1 | 45/13 | 61/0 | 4 | 747 | 19 | | |
| Detach/Attach Totals | 112/14 | | | | 689/58 | | | |
| Grand Totals | 130 | | | | 766 | | | |
| Average Sold Prices | \$ 278,042 / \$ 205,000 | \$ 305,231 / \$ 206,493 | \$ 446,964 / \$ 0 | \$ 197,475 | | | | |
| Last Year Avg Sold Prices | \$ 171,912 / \$ 0 | \$ 299,821 / \$ 188,625 | \$ 398,951 / \$ 297,685 | \$ 0 | | | | |
| Average Sold % Change | 61.74 % / N/A | 1.80 % / 9.47 % | 12.03 % / N/A | N/A | | | | |
| Last Year Units Sold | 8/0 | 52/14 | 75/4 | 0 | | | | |

| | 2006 | 2005 | % Change | Total Number of NEW listings taken for the month: 200 | |
|--|-------------------------|-------------------------|-------------------|---|-----|
| Total Sold Dollar Volume: | \$ 46,347,738 | \$ 50,718,798 | - 8.62 % | Total # of Listings that are New Construction | |
| Average Sold Price: | \$ 356,521 | \$ 331,495 | 7.55 % | Active Listings: | 230 |
| Median Sold Price: | \$ 329,492 | \$ 325,000 | 1.38 % | Sold Listings: | 24 |
| Total Units Sold: | 130 | 153 | - 15.03 % | Total Number of Properties marked Contract for the month: 63 | |
| Detach/Attach Average Sold: | \$ 380,968 / \$ 206,386 | \$ 347,313 / \$ 212,861 | 9.69 % / - 3.04 % | Total Number of Properties marked Contingent for the month: 36 | |
| Average Days on Market: | 80 | 43 | 86.05 % | Total Number of NEW pendings (CONTRACTS + CONTINGENTS): 99 | |
| Average List Price for Solds: | \$ 374,358 | \$ 337,547 | 10.91 % | | |
| Avg Sale Price as a percentage of Avg List Price: | 95.24 % | 98.21 % | | | |

Source: Metropolitan Regional Information Systems, Inc. - MLS Resale Data
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