

**Metropolitan Regional Information Systems, Inc. Real Estate Trend Indicator - <\$100K to >\$5M Format**

Charles County, MD

From: 07/01/2006 to 07/31/2006

Statistics generated on: 08/08/2006

Price Class	Residential Unit Sales Number of Bedrooms					Active Listings			Time on Market	
	2 Or Less	3	4 or More	Condo Coop	Ground Rent	Residential	Condo Coop	Ground Rent	of Units Sold (No. of Units)	
Under \$100,000	0	0	0	0	1	1	0	3	1 -30 Days	110
\$100,000 - 149,999	0	0	0	0	0	0	4	0	31-60 Days	45
\$150,000 - 199,999	1	4	0	2	0	8	1	0	61 - 90 Days	31
\$200,000 - 249,999	1	26	2	3	1	40	5	0	91-120 Days	17
\$250,000 - 299,999	0	28	5	0	0	117	0	0	Over 120 Days	28
\$300,000 - 349,999	0	30	23	2	0	212	1	0	Total	231
\$350,000 - 399,999	1	12	19	3	0	202	1	0	Type of Financing of Units Sold (No. of Units)	
\$400,000 - 449,999	0	5	14	1	0	149	1	0	Conventional	194
\$450,000 - 499,999	0	3	20	0	0	152	1	0	FHA	6
\$500,000 - 599,999	0	0	9	2	0	200	1	0	VA	14
\$600,000 - 699,999	0	1	8	0	0	89	0	0	Assumption	12
\$700,000 - 799,999	0	0	1	0	0	39	0	0	Cash	2
\$800,000 - 899,999	0	0	3	0	0	19	0	0	Owner Finance	0
\$900,000 - 999,999	0	0	0	0	0	16	0	0	All Other	3
\$1,000,000 - 2,499,999	0	0	0	0	0	19	0	0	Unreported	0
\$2,500,000 - 4,999,999	0	0	0	0	0	2	0	0	Total	231
\$5,000,000 & Over	0	0	0	0	0	1	0	0		
Totals	3	109	104	13	2	1266	15	3		
Grand Totals	231					1284				

	<u>2006</u>	<u>2005</u>	<u>% Change</u>	
<b>Total Sold Dollar Volume:</b>	\$ 83,438,541	\$ 106,965,648	- 22.00 %	<b>Total Number of NEW listings taken for the month:</b> 515
<b>Average Sold Price:</b>	\$ 361,206	\$ 348,422	3.67 %	<b>Total Number of Properties marked Contract for the month:</b> 204
<b>Median Sold Price:</b>	\$ 339,000	\$ 315,000	7.62 %	<b>Total Number of Properties marked Contingent for the month:</b> 59
<b>Total Units Sold:</b>	231	307	- 24.76 %	<b>Total Number of NEW pendings (CONTRACTS + CONTINGENTS):</b> 263
<b>Average Days on Market:</b>	54	26	107.69 %	
<b>Average List Price for Solds:</b>	\$ 369,797	\$ 354,116	4.43 %	
<b>Avg Sale Price as a percentage of Avg List Price:</b>	97.68 %	98.39 %		

Source: Metropolitan Regional Information Systems, Inc. - MLS Resale Data

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