

Metropolitan Regional Information Systems, Inc. Real Estate Trend Indicator - Detached/Attached Report - <\$30K to >\$500K

Charles County, MD

From: 06/01/2006 to 06/30/2006

Statistics generated on: 07/06/2006

| Price Class | Residential Unit Sales Number of Bedrooms | | | | Active Listings | | Time on Market | |
|---------------------------|--|-------------------------|-------------------------------|----------------------------------|------------------------------|----------------------------------|---|-----|
| | 2 Or Less Detach/Attach | 3 Detach/Attach | 4 or More Detach/Attach | Condo Coop and Ground Rent | Residential Detach/Attach | Condo Coop and Ground Rent | of Units Sold (No. of Units) | |
| Under \$30,000 | 0 / 0 | 0 / 0 | 0 / 0 | 0 | 0 / 0 | 2 | 1 - 30 Days | 153 |
| \$30,000-\$39,000 | 0 / 0 | 0 / 0 | 0 / 0 | 0 | 0 / 0 | 2 | 31-60 Days | 59 |
| \$40,000-\$49,999 | 0 / 0 | 0 / 0 | 0 / 0 | 0 | 0 / 0 | 1 | 61 - 90 Days | 24 |
| \$50,000-\$59,999 | 0 / 0 | 0 / 0 | 0 / 0 | 0 | 0 / 0 | 0 | 91-120 Days | 15 |
| \$60,000-\$69,999 | 0 / 0 | 0 / 0 | 0 / 0 | 1 | 0 / 0 | 0 | Over 120 Days | 22 |
| \$70,000-\$79,999 | 0 / 0 | 0 / 0 | 0 / 0 | 0 | 0 / 0 | 0 | Total | 273 |
| \$80,000-\$89,999 | 0 / 0 | 0 / 0 | 0 / 0 | 1 | 0 / 0 | 0 | Type of Financing of Units Sold (No. of Units) | |
| \$90,000- \$99,999 | 0 / 0 | 0 / 0 | 0 / 0 | 0 | 0 / 0 | 0 | Conventional | 218 |
| \$100,000-\$119,999 | 0 / 0 | 0 / 0 | 0 / 0 | 0 | 0 / 0 | 1 | FHA | 7 |
| \$120,000-\$139,999 | 0 / 0 | 0 / 0 | 0 / 0 | 1 | 0 / 0 | 1 | VA | 14 |
| \$140,000-\$159,999 | 0 / 0 | 0 / 0 | 0 / 0 | 0 | 0 / 0 | 1 | Assumption | 27 |
| \$160,000-\$179,999 | 0 / 0 | 0 / 1 | 0 / 0 | 0 | 0 / 0 | 1 | Cash | 3 |
| \$180,000-\$199,999 | 1 / 0 | 0 / 2 | 0 / 0 | 0 | 3 / 2 | 0 | Owner Finance | 0 |
| \$200,000-\$249,999 | 1 / 2 | 3 / 30 | 0 / 0 | 2 | 6 / 30 | 3 | All Other | 4 |
| \$250,000-\$299,999 | 1 / 1 | 9 / 18 | 1 / 4 | 1 | 62 / 35 | 1 | Unreported | 0 |
| \$300,000-\$399,999 | 0 / 0 | 40 / 20 | 24 / 11 | 6 | 312 / 87 | 1 | Total | 273 |
| \$400,000-\$499,999 | 1 / 0 | 10 / 0 | 39 / 0 | 1 | 282 / 8 | 1 | | |
| Over \$500,000 | 1 / 0 | 2 / 0 | 36 / 0 | 2 | 339 / 4 | 2 | | |
| Totals | 5 / 3 | 64 / 71 | 100 / 15 | 15 | 1170 | 17 | | |
| Detach/Attach Totals | 169 / 89 | | | | 1004 / 166 | | | |
| Grand Totals | 273 | | | | 1187 | | | |
| Average Sold Prices | \$ 381,960 / \$ 241,667 | \$ 354,148 / \$ 264,935 | \$ 478,116 / \$ 315,567 | \$ 320,150 | | | | |
| Last Year Avg Sold Prices | \$ 307,944 / \$ 189,250 | \$ 331,754 / \$ 225,178 | \$ 415,672 / \$ 254,366 | \$ 93,800 | | | | |
| Average Sold % Change | 24.04 % / 27.70 % | 6.75 % / 17.66 % | 15.02 % / 24.06 % | 241.31 % | | | | |
| Last Year Units Sold | 7 / 4 | 94 / 82 | 148 / 19 | 3 | | | | |

| | 2006 | 2005 | % Change | Total Number of NEW listings taken for the month: 522 | |
|--|-------------------------|-------------------------|-------------------|---|-----|
| Total Sold Dollar Volume: | \$ 101,458,094 | \$ 119,195,882 | - 14.88 % | Total # of Listings that are New Construction | |
| Average Sold Price: | \$ 371,641 | \$ 333,882 | 11.31 % | Active Listings: | 172 |
| Median Sold Price: | \$ 340,000 | \$ 310,000 | 9.68 % | Sold Listings: | 21 |
| Total Units Sold: | 273 | 357 | - 23.53 % | Total Number of Properties marked Contract for the month: 222 | |
| Detach/Attach Average Sold: | \$ 428,325 / \$ 272,684 | \$ 380,964 / \$ 229,091 | 12.43 % / 19.03 % | Total Number of Properties marked Contingent for the month: 56 | |
| Average Days on Market: | 45 | 23 | 95.65 % | Total Number of NEW pendings (CONTRACTS + CONTINGENTS): 278 | |
| Average List Price for Sold: | \$ 378,254 | \$ 337,059 | 12.22 % | | |
| Avg Sale Price as a percentage of Avg List Price: | 98.25 % | 99.06 % | | | |

Source: Metropolitan Regional Information Systems, Inc. - MLS Resale Data

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