

Metropolitan Regional Information Systems, Inc. Real Estate Trend Indicator - Detached/Attached Report - <\$30K to >\$500K

Charles County, MD

From: 10/01/2006 to 10/31/2006

Statistics generated on: 11/08/2006

| Price Class | Residential Unit Sales Number of Bedrooms | | | | Active Listings | | Time on Market | |
|---------------------------|--|-------------------------|-------------------------|----------------------------|---------------------------|----------------------------|---|-----|
| | 2 Or Less Detach/Attach | 3 Detach/Attach | 4 or More Detach/Attach | Condo Coop and Ground Rent | Residential Detach/Attach | Condo Coop and Ground Rent | of Units Sold (No. of Units) | |
| Under \$30,000 | 0 / 0 | 0 / 0 | 0 / 0 | 1 | 0 / 0 | 1 | 1 - 30 Days | 54 |
| \$30,000-\$39,000 | 0 / 0 | 0 / 0 | 0 / 0 | 0 | 0 / 0 | 1 | 31-60 Days | 39 |
| \$40,000-\$49,999 | 0 / 0 | 0 / 0 | 0 / 0 | 0 | 0 / 0 | 2 | 61 - 90 Days | 36 |
| \$50,000-\$59,999 | 0 / 0 | 0 / 0 | 0 / 0 | 0 | 0 / 0 | 2 | 91-120 Days | 16 |
| \$60,000-\$69,999 | 0 / 0 | 0 / 0 | 0 / 0 | 0 | 0 / 0 | 0 | Over 120 Days | 24 |
| \$70,000-\$79,999 | 0 / 0 | 0 / 0 | 0 / 0 | 0 | 0 / 0 | 0 | Total | 169 |
| \$80,000-\$89,999 | 0 / 0 | 0 / 0 | 0 / 0 | 0 | 0 / 0 | 1 | Type of Financing of Units Sold (No. of Units) | |
| \$90,000- \$99,999 | 0 / 0 | 0 / 0 | 0 / 0 | 0 | 0 / 0 | 0 | Conventional | 140 |
| \$100,000-\$119,999 | 0 / 0 | 0 / 0 | 0 / 0 | 1 | 0 / 0 | 3 | FHA | 2 |
| \$120,000-\$139,999 | 0 / 0 | 0 / 0 | 0 / 0 | 1 | 0 / 0 | 0 | VA | 11 |
| \$140,000-\$159,999 | 0 / 0 | 0 / 0 | 0 / 0 | 0 | 0 / 0 | 1 | Assumption | 10 |
| \$160,000-\$179,999 | 0 / 0 | 0 / 0 | 0 / 0 | 0 | 1 / 3 | 1 | Cash | 5 |
| \$180,000-\$199,999 | 0 / 0 | 0 / 0 | 0 / 0 | 0 | 4 / 2 | 0 | Owner Finance | 0 |
| \$200,000-\$249,999 | 1 / 1 | 0 / 21 | 1 / 2 | 0 | 9 / 59 | 3 | All Other | 1 |
| \$250,000-\$299,999 | 1 / 0 | 10 / 12 | 1 / 4 | 0 | 54 / 60 | 1 | Unreported | 0 |
| \$300,000-\$399,999 | 0 / 0 | 25 / 10 | 21 / 7 | 2 | 332 / 80 | 8 | Total | 169 |
| \$400,000-\$499,999 | 0 / 0 | 4 / 0 | 23 / 0 | 0 | 280 / 10 | 1 | | |
| Over \$500,000 | 1 / 0 | 2 / 0 | 17 / 0 | 0 | 384 / 4 | 1 | | |
| Totals | 3 / 1 | 41 / 43 | 63 / 13 | 5 | 1282 | 26 | | |
| Detach/Attach Totals | 107 / 57 | | | | 1064 / 218 | | | |
| Grand Totals | 169 | | | | 1308 | | | |
| Average Sold Prices | \$ 365,000 / \$ 230,000 | \$ 350,187 / \$ 263,899 | \$ 448,428 / \$ 294,269 | \$ 189,000 | | | | |
| Last Year Avg Sold Prices | \$ 301,960 / \$ 217,943 | \$ 309,674 / \$ 237,599 | \$ 428,548 / \$ 284,504 | \$ 106,750 | | | | |
| Average Sold % Change | 20.88 % / 5.53 % | 13.08 % / 11.07 % | 4.64 % / 3.43 % | 77.05 % | | | | |
| Last Year Units Sold | 5 / 8 | 55 / 49 | 104 / 15 | 4 | | | | |

| | 2006 | 2005 | % Change | Total Number of NEW listings taken for the month: 392 | |
|--|-------------------------|-------------------------|------------------|---|-----|
| Total Sold Dollar Volume: | \$ 60,051,773 | \$ 81,191,332 | - 26.04 % | Total # of Listings that are New Construction | |
| Average Sold Price: | \$ 355,336 | \$ 338,297 | 5.04 % | Active Listings: | 179 |
| Median Sold Price: | \$ 329,900 | \$ 315,000 | 4.73 % | Sold Listings: | 15 |
| Total Units Sold: | 169 | 240 | - 29.58 % | Total Number of Properties marked Contract for the month: 166 | |
| Detach/Attach Average Sold: | \$ 408,445 / \$ 270,231 | \$ 384,822 / \$ 245,187 | 6.14 % / 10.21 % | Total Number of Properties marked Contingent for the month: 43 | |
| Average Days on Market: | 65 | 33 | 96.97 % | Total Number of NEW pendings (CONTRACTS + CONTINGENTS): 209 | |
| Average List Price for Sold: | \$ 368,091 | \$ 347,401 | 5.96 % | | |
| Avg Sale Price as a percentage of Avg List Price: | 96.53 % | 97.38 % | | | |

Source: Metropolitan Regional Information Systems, Inc. - MLS Resale Data

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