

Metropolitan Regional Information Systems, Inc. Real Estate Trend Indicator - Detached/Attached Report - <\$100K to >\$5M Format

Calvert County, MD

From: 08/01/2007 to 08/31/2007

Statistics generated on: 09/07/2007

| Price Class | Residential Unit Sales Number of Bedrooms | | | | Active Listings | | Time on Market | | |
|---------------------------|--|-------------------------|-------------------------------|----------------------------------|------------------------------|----------------------------------|--|-----|--|
| | 2 Or Less Detach/Attach | 3 Detach/Attach | 4 or More Detach/Attach | Condo Coop and Ground Rent | Residential Detach/Attach | Condo Coop and Ground Rent | of Units Sold (No. of Units) | | |
| Under \$100,000 | 0 0 | 0 0 | 0 0 | 0 | 0 0 | 1 | 1 - 30 Days | 19 | |
| \$100,000 - 149,999 | 0 0 | 0 0 | 0 0 | 0 | 2 0 | 0 | 31-60 Days | 12 | |
| \$150,000 - 199,999 | 2 0 | 1 0 | 0 0 | 0 | 7 0 | 0 | 61 - 90 Days | 16 | |
| \$200,000 - 249,999 | 2 0 | 2 0 | 0 0 | 0 | 59 4 | 0 | 91-120 Days | 11 | |
| \$250,000 - 299,999 | 0 0 | 11 2 | 7 1 | 0 | 122 6 | 5 | Over 120 Days | 46 | |
| \$300,000 - 349,999 | 2 0 | 12 1 | 7 0 | 0 | 114 22 | 7 | Total | 104 | |
| \$350,000 - 399,999 | 0 0 | 8 0 | 5 0 | 0 | 111 10 | 14 | Type of Financing of Units Sold (No. of Units) | | |
| \$400,000 - 449,999 | 1 0 | 8 0 | 8 0 | 0 | 71 1 | 6 | Conventional | 81 | |
| \$450,000 - 499,999 | 0 0 | 1 0 | 4 0 | 0 | 106 3 | 3 | FHA | 5 | |
| \$500,000 - 599,999 | 0 0 | 0 0 | 8 1 | 0 | 139 5 | 10 | VA | 4 | |
| \$600,000 - 699,999 | 0 0 | 0 0 | 6 0 | 0 | 104 0 | 9 | Assumption | 6 | |
| \$700,000 - 799,999 | 0 0 | 0 0 | 0 0 | 0 | 38 0 | 3 | Cash | 7 | |
| \$800,000 - 899,999 | 0 0 | 0 0 | 1 0 | 0 | 30 0 | 0 | Owner Finance | 0 | |
| \$900,000 - 999,999 | 0 0 | 0 0 | 0 0 | 0 | 17 0 | 1 | All Other | 1 | |
| \$1,000,000 - 2,499,999 | 0 0 | 0 0 | 3 0 | 0 | 25 0 | 0 | Unreported | 0 | |
| \$2,500,000 - 4,999,999 | 0 0 | 0 0 | 0 0 | 0 | 6 0 | 0 | Total | 104 | |
| \$5,000,000 & Over | 0 0 | 0 0 | 0 0 | 0 | 0 0 | 0 | | | |
| Totals | 7 0 | 43 3 | 49 2 | 0 | 1002 | 59 | | | |
| Detach/Attach Totals | 99 5 | | | | 951 51 | | | | |
| Grand Totals | 104 | | | | 1061 | | | | |
| Average Sold Prices | \$ 266,829 \$ 0 | \$ 333,667 \$ 292,300 | \$ 480,511 \$ 386,500 | \$ 0 | | | | | |
| Last Year Avg Sold Prices | \$ 410,000 \$ 298,450 | \$ 321,556 \$ 364,267 | \$ 483,220 \$ 275,000 | \$ 435,169 | | | | | |
| Average Sold % Change | - 34.92 % N/A | 3.77 % - 19.76 % | - 0.56 % 40.55 % | N/A | | | | | |
| Last Year Units Sold | 4 2 | 49 9 | 46 1 | 16 | | | | | |

| | 2007 | 2006 | % Change | Total Number of NEW listings taken for the month: 208 | |
|--|-------------------------|-------------------|---|---|-----|
| Total Sold Dollar Volume: | \$ 41,410,415 | \$ 50,737,373 | - 18.38 % | Total # of Listings that are New Construction | |
| Average Sold Price: | \$ 398,177 | \$ 399,507 | - 0.33 % | Active Listings: | 222 |
| Median Sold Price: | \$ 364,900 | \$ 371,000 | - 1.64 % | Sold Listings: | 13 |
| Total Units Sold: | 104 | 127 | - 18.11 % | Total Number of Properties marked Contract for the month: 70 | |
| Detach/Attach Average Sold: \$ 401,621 \$ 329,980 | \$ 400,246 \$ 345,858 | 0.34 % - 4.59 % | Total Number of Properties marked Contingent for the month: 29 | | |
| Average Days on Market: | 135 | 101 | 33.66 % | Total Number of NEW pendings (CONTRACTS + CONTINGENTS): 99 | |
| Average List Price for Solds: | \$ 419,842 | \$ 419,569 | 0.07 % | | |
| Avg Sale Price as a percentage of Avg List Price: | 94.84 % | 95.22 % | | | |

Source: Metropolitan Regional Information Systems, Inc. - MLS Resale Data

Copyright 2007 - Information deemed reliable, but is not guaranteed.