

Metropolitan Regional Information Systems, Inc. Real Estate Trend Indicator - <\$100K to >\$5M Format

Calvert County, MD

From: 08/01/2007 to 08/31/2007

Statistics generated on: 09/07/2007

| Price Class | Residential Unit Sales Number of Bedrooms | | | | | Active Listings | | | Time on Market | | |
|-------------------------|--|----|-----------|------------|-------------|-----------------|------------|-------------|--|-----|--|
| | 2 Or Less | 3 | 4 or More | Condo Coop | Ground Rent | Residential | Condo Coop | Ground Rent | of Units Sold (No. of Units) | | |
| Under \$100,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1 -30 Days | 19 | |
| \$100,000 - 149,999 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 31-60 Days | 12 | |
| \$150,000 - 199,999 | 2 | 1 | 0 | 0 | 0 | 7 | 0 | 0 | 61 - 90 Days | 16 | |
| \$200,000 - 249,999 | 2 | 2 | 0 | 0 | 0 | 63 | 0 | 0 | 91-120 Days | 11 | |
| \$250,000 - 299,999 | 0 | 13 | 8 | 0 | 0 | 128 | 5 | 0 | Over 120 Days | 46 | |
| \$300,000 - 349,999 | 2 | 13 | 7 | 0 | 0 | 136 | 7 | 0 | Total | 104 | |
| \$350,000 - 399,999 | 0 | 8 | 5 | 0 | 0 | 121 | 14 | 0 | Type of Financing of Units Sold (No. of Units) | | |
| \$400,000 - 449,999 | 1 | 8 | 8 | 0 | 0 | 72 | 5 | 1 | Conventional | 81 | |
| \$450,000 - 499,999 | 0 | 1 | 4 | 0 | 0 | 109 | 3 | 0 | FHA | 5 | |
| \$500,000 - 599,999 | 0 | 0 | 9 | 0 | 0 | 144 | 10 | 0 | VA | 4 | |
| \$600,000 - 699,999 | 0 | 0 | 6 | 0 | 0 | 104 | 9 | 0 | Assumption | 6 | |
| \$700,000 - 799,999 | 0 | 0 | 0 | 0 | 0 | 38 | 3 | 0 | Cash | 7 | |
| \$800,000 - 899,999 | 0 | 0 | 1 | 0 | 0 | 30 | 0 | 0 | Owner Finance | 0 | |
| \$900,000 - 999,999 | 0 | 0 | 0 | 0 | 0 | 17 | 1 | 0 | All Other | 1 | |
| \$1,000,000 - 2,499,999 | 0 | 0 | 3 | 0 | 0 | 25 | 0 | 0 | Unreported | 0 | |
| \$2,500,000 - 4,999,999 | 0 | 0 | 0 | 0 | 0 | 6 | 0 | 0 | Total | 104 | |
| \$5,000,000 & Over | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | |
| Totals | 7 | 46 | 51 | 0 | 0 | 1002 | 57 | 2 | | | |
| Grand Totals | 104 | | | | | 1061 | | | | | |

| | <u>2007</u> | <u>2006</u> | <u>% Change</u> | |
|--|---------------|---------------|-----------------|---|
| Total Sold Dollar Volume: | \$ 41,410,415 | \$ 50,737,373 | - 18.38 % | Total Number of NEW listings taken for the month: 208 |
| Average Sold Price: | \$ 398,177 | \$ 399,507 | - 0.33 % | Total Number of Properties marked Contract for the month: 70 |
| Median Sold Price: | \$ 364,900 | \$ 371,000 | - 1.64 % | Total Number of Properties marked Contingent for the month: 29 |
| Total Units Sold: | 104 | 127 | - 18.11 % | Total Number of NEW pendings (CONTRACTS + CONTINGENTS): 99 |
| Average Days on Market: | 135 | 101 | 33.66 % | |
| Average List Price for Solds: | \$ 419,842 | \$ 419,569 | 0.07 % | |
| Avg Sale Price as a percentage of Avg List Price: | 94.84 % | 95.22 % | | |

Source: Metropolitan Regional Information Systems, Inc. - MLS Resale Data

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