

Metropolitan Regional Information Systems, Inc. Real Estate Trend Indicator - Detached/Attached Report - <\$30K to >\$500K

Calvert County, MD

From: 01/01/2007 to 01/31/2007

Statistics generated on: 02/08/2007

| Price Class | Residential Unit Sales Number of Bedrooms | | | | Active Listings | | Time on Market | | |
|---------------------------|--|-------------------------|-------------------------|----------------------------|---------------------------|----------------------------|---|----|--|
| | 2 Or Less Detach/Attach | 3 Detach/Attach | 4 or More Detach/Attach | Condo Coop and Ground Rent | Residential Detach/Attach | Condo Coop and Ground Rent | of Units Sold (No. of Units) | | |
| Under \$30,000 | 0 / 0 | 0 / 0 | 0 / 0 | 0 | 0 / 0 | 0 | 1 -30 Days | 16 | |
| \$30,000-\$39,000 | 0 / 0 | 0 / 0 | 0 / 0 | 0 | 0 / 0 | 0 | 31-60 Days | 8 | |
| \$40,000-\$49,999 | 0 / 0 | 0 / 0 | 0 / 0 | 0 | 0 / 0 | 0 | 61 - 90 Days | 18 | |
| \$50,000-\$59,999 | 0 / 0 | 0 / 0 | 0 / 0 | 0 | 0 / 0 | 0 | 91-120 Days | 8 | |
| \$60,000-\$69,999 | 0 / 0 | 0 / 0 | 0 / 0 | 0 | 0 / 0 | 0 | Over 120 Days | 30 | |
| \$70,000-\$79,999 | 0 / 0 | 0 / 0 | 0 / 0 | 0 | 0 / 0 | 0 | Total | 80 | |
| \$80,000-\$89,999 | 0 / 0 | 0 / 0 | 0 / 0 | 0 | 0 / 0 | 0 | Type of Financing of Units Sold (No. of Units) | | |
| \$90,000- \$99,999 | 0 / 0 | 0 / 0 | 0 / 0 | 0 | 0 / 0 | 0 | Conventional | 65 | |
| \$100,000-\$119,999 | 0 / 0 | 0 / 0 | 0 / 0 | 0 | 0 / 0 | 0 | FHA | 4 | |
| \$120,000-\$139,999 | 0 / 0 | 1 / 0 | 0 / 0 | 0 | 0 / 0 | 0 | VA | 6 | |
| \$140,000-\$159,999 | 0 / 0 | 0 / 0 | 0 / 0 | 0 | 1 / 0 | 0 | Assumption | 1 | |
| \$160,000-\$179,999 | 0 / 0 | 0 / 0 | 0 / 0 | 0 | 4 / 0 | 0 | Cash | 3 | |
| \$180,000-\$199,999 | 3 / 0 | 2 / 0 | 0 / 0 | 0 | 2 / 2 | 0 | Owner Finance | 0 | |
| \$200,000-\$249,999 | 2 / 0 | 9 / 0 | 0 / 0 | 0 | 42 / 0 | 0 | All Other | 1 | |
| \$250,000-\$299,999 | 1 / 1 | 11 / 0 | 2 / 0 | 1 | 90 / 5 | 2 | Unreported | 0 | |
| \$300,000-\$399,999 | 0 / 0 | 11 / 0 | 7 / 0 | 0 | 192 / 24 | 13 | Total | 80 | |
| \$400,000-\$499,999 | 0 / 0 | 5 / 0 | 9 / 0 | 1 | 124 / 11 | 15 | | | |
| Over \$500,000 | 0 / 0 | 0 / 0 | 13 / 0 | 1 | 281 / 3 | 22 | | | |
| Totals | 6 / 1 | 39 / 0 | 31 / 0 | 3 | 781 | 52 | | | |
| Detach/Attach Totals | 76 / 1 | | | | 736 / 45 | | | | |
| Grand Totals | 80 | | | | 833 | | | | |
| Average Sold Prices | \$ 217,900 / \$ 269,900 | \$ 291,763 / \$ 0 | \$ 525,934 / \$ 0 | \$ 433,300 | | | | | |
| Last Year Avg Sold Prices | \$ 243,683 / \$ 470,000 | \$ 294,436 / \$ 286,300 | \$ 480,901 / \$ 325,000 | \$ 389,074 | | | | | |
| Average Sold % Change | - 10.58 % / - 42.57 % | - 0.91 % / N/A | 9.36 % / N/A | 11.37 % | | | | | |
| Last Year Units Sold | 5 / 1 | 33 / 3 | 26 / 1 | 5 | | | | | |

| | 2007 | 2006 | % Change | Total Number of NEW listings taken for the month: 235 | |
|--|-------------------------|-------------------------|--------------------|---|-----|
| Total Sold Dollar Volume: | \$ 30,559,887 | \$ 27,037,507 | 13.03 % | Total # of Listings that are New Construction | |
| Average Sold Price: | \$ 381,999 | \$ 365,372 | 4.55 % | Active Listings: | 210 |
| Median Sold Price: | \$ 331,950 | \$ 315,000 | 5.38 % | Sold Listings: | 4 |
| Total Units Sold: | 80 | 74 | 8.11 % | Total Number of Properties marked Contract for the month: 68 | |
| Detach/Attach Average Sold: | \$ 381,449 / \$ 269,900 | \$ 366,222 / \$ 330,780 | 4.16 % / - 18.40 % | Total Number of Properties marked Contingent for the month: 23 | |
| Average Days on Market: | 116 | 65 | 78.46 % | Total Number of NEW pendings (CONTRACTS + CONTINGENTS): 91 | |
| Average List Price for Sold: | \$ 413,680 | \$ 372,510 | 11.05 % | | |
| Avg Sale Price as a percentage of Avg List Price: | 92.34 % | 98.08 % | | | |

Source: Metropolitan Regional Information Systems, Inc. - MLS Resale Data

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