

Metropolitan Regional Information Systems, Inc. Real Estate Trend Indicator - <\$30K to >\$500K Format

Calvert County, MD

From: 09/01/2007 to 09/30/2007

Statistics generated on: 10/09/2007

| Price Class | Residential Unit Sales Number of Bedrooms | | | | Active Listings | | Time on Market | |
|---------------------|--|----|-----------|----------------------------|-----------------|----------------------------|--|----|
| | 2 Or Less | 3 | 4 or More | Condo Coop and Ground Rent | Residential | Condo Coop and Ground Rent | of Units Sold (No. of Units) | |
| Under \$30,000 | 0 | 0 | 0 | 0 | 0 | 1 | 1 -30 Days | 15 |
| \$30,000-\$39,000 | 0 | 0 | 0 | 0 | 0 | 0 | 31-60 Days | 16 |
| \$40,000-\$49,999 | 0 | 0 | 0 | 0 | 0 | 0 | 61 - 90 Days | 10 |
| \$50,000-\$59,999 | 0 | 0 | 0 | 0 | 0 | 0 | 91-120 Days | 9 |
| \$60,000-\$69,999 | 0 | 0 | 0 | 0 | 0 | 1 | Over 120 Days | 32 |
| \$70,000-\$79,999 | 0 | 0 | 0 | 0 | 0 | 0 | Total | 82 |
| \$80,000-\$89,999 | 0 | 0 | 0 | 0 | 0 | 0 | | |
| \$90,000-\$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | | |
| \$100,000-\$119,999 | 0 | 0 | 0 | 0 | 0 | 0 | | |
| \$120,000-\$139,999 | 0 | 0 | 0 | 0 | 1 | 0 | | |
| \$140,000-\$159,999 | 0 | 0 | 0 | 0 | 1 | 0 | | |
| \$160,000-\$179,999 | 0 | 0 | 0 | 0 | 5 | 0 | | |
| \$180,000-\$199,999 | 0 | 1 | 0 | 0 | 6 | 0 | | |
| \$200,000-\$249,999 | 0 | 5 | 2 | 1 | 66 | 2 | | |
| \$250,000-\$299,999 | 1 | 12 | 1 | 0 | 130 | 3 | | |
| \$300,000-\$399,999 | 1 | 13 | 11 | 5 | 229 | 18 | | |
| \$400,000-\$499,999 | 0 | 3 | 5 | 4 | 182 | 9 | | |
| Over \$500,000 | 0 | 2 | 15 | 0 | 343 | 21 | | |
| Totals | 2 | 36 | 34 | 10 | 963 | 55 | | |
| Grand Totals | 82 | | | | 1018 | | | |
| | | | | | | | Type of Financing of Units Sold (No. of Units) | |
| | | | | | | | Conventional | 60 |
| | | | | | | | FHA | 2 |
| | | | | | | | VA | 9 |
| | | | | | | | Assumption | 7 |
| | | | | | | | Cash | 4 |
| | | | | | | | Owner Finance | 0 |
| | | | | | | | All Other | 0 |
| | | | | | | | Unreported | 0 |
| | | | | | | | Total | 82 |

| | 2007 | 2006 | % Change | |
|--|---------------|---------------|-----------|---|
| Total Sold Dollar Volume: | \$ 32,230,468 | \$ 36,434,608 | - 11.54 % | Total Number of NEW listings taken for the month: 175 Total Number of Properties marked Contract for the month: 60 Total Number of Properties marked Contingent for the month: 24 Total Number of NEW pendings (CONTRACTS + CONTINGENTS): 84 |
| Average Sold Price: | \$ 393,054 | \$ 396,028 | - 0.75 % | |
| Median Sold Price: | \$ 365,000 | \$ 329,500 | 10.77 % | |
| Total Units Sold: | 82 | 92 | - 10.87 % | |
| Average Days on Market: | 124 | 83 | 49.40 % | |
| Average List Price for Solds: | \$ 415,569 | \$ 401,552 | 3.49 % | |
| Avg Sale Price as a percentage of Avg List Price: | 94.58 % | 98.62 % | | |

Source: Metropolitan Regional Information Systems, Inc. - MLS Resale Data
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