

**Metropolitan Regional Information Systems, Inc. Real Estate Trend Indicator - <\$100K to >\$5M Format**

Charles County, MD

From: 08/01/2007 to 08/31/2007

Statistics generated on: 09/07/2007

Price Class	Residential Unit Sales Number of Bedrooms					Active Listings			Time on Market	
	2 Or Less	3	4 or More	Condo Coop	Ground Rent	Residential	Condo Coop	Ground Rent	of Units Sold (No. of Units)	
Under \$100,000	0	0	0	0	0	0	5	0	1 -30 Days	35
\$100,000 - 149,999	0	0	0	2	1	0	5	0	31-60 Days	36
\$150,000 - 199,999	1	1	1	0	0	10	0	0	61 - 90 Days	22
\$200,000 - 249,999	0	20	0	0	0	93	4	0	91-120 Days	20
\$250,000 - 299,999	3	14	5	1	0	208	1	0	Over 120 Days	62
\$300,000 - 349,999	0	25	22	1	0	293	0	0	Total	175
\$350,000 - 399,999	2	9	20	0	1	275	2	0	Type of Financing of Units Sold (No. of Units)	
\$400,000 - 449,999	0	3	15	0	0	173	1	0	Conventional	132
\$450,000 - 499,999	0	1	12	0	0	194	1	0	FHA	8
\$500,000 - 599,999	0	0	14	0	0	247	0	0	VA	15
\$600,000 - 699,999	0	0	1	0	0	89	0	0	Assumption	17
\$700,000 - 799,999	0	0	0	0	0	47	0	0	Cash	0
\$800,000 - 899,999	0	0	0	0	0	25	0	0	Owner Finance	0
\$900,000 - 999,999	0	0	0	0	0	13	0	0	All Other	3
\$1,000,000 - 2,499,999	0	0	0	0	0	22	0	0	Unreported	0
\$2,500,000 - 4,999,999	0	0	0	0	0	5	0	0	Total	175
\$5,000,000 & Over	0	0	0	0	0	0	0	0		
Totals	6	73	90	4	2	1694	19	0		
Grand Totals	175					1713				

	<u>2007</u>	<u>2006</u>	<u>% Change</u>	
<b>Total Sold Dollar Volume:</b>	\$ 61,173,981	\$ 100,290,120	- 39.00 %	<b>Total Number of NEW listings taken for the month:</b> 407
<b>Average Sold Price:</b>	\$ 349,566	\$ 359,463	- 2.75 %	<b>Total Number of Properties marked Contract for the month:</b> 119
<b>Median Sold Price:</b>	\$ 340,000	\$ 335,000	1.49 %	<b>Total Number of Properties marked Contingent for the month:</b> 45
<b>Total Units Sold:</b>	175	279	- 37.28 %	<b>Total Number of NEW pendings (CONTRACTS + CONTINGENTS):</b> 164
<b>Average Days on Market:</b>	110	59	86.44 %	
<b>Average List Price for Solds:</b>	\$ 367,490	\$ 370,831	- 0.90 %	
<b>Avg Sale Price as a percentage of Avg List Price:</b>	95.12 %	96.93 %		

Source: Metropolitan Regional Information Systems, Inc. - MLS Resale Data

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