

Metropolitan Regional Information Systems, Inc. Real Estate Trend Indicator - Detached/Attached Report - <\$30K to >\$500K

Charles County, MD

From: 12/01/2007 to 12/31/2007

Statistics generated on: 01/08/2008

| Price Class | Residential Unit Sales Number of Bedrooms | | | | Active Listings | | Time on Market | |
|---------------------------|--|-------------------------|-------------------------|----------------------------|---------------------------|----------------------------|---|----|
| | 2 Or Less Detach/Attach | 3 Detach/Attach | 4 or More Detach/Attach | Condo Coop and Ground Rent | Residential Detach/Attach | Condo Coop and Ground Rent | of Units Sold (No. of Units) | |
| Under \$30,000 | 0 0 | 0 0 | 0 0 | 0 | 0 0 | 0 | 1-30 Days | 16 |
| \$30,000-\$39,000 | 0 0 | 0 0 | 0 0 | 0 | 0 0 | 1 | 31-60 Days | 15 |
| \$40,000-\$49,999 | 0 0 | 0 0 | 0 0 | 0 | 0 0 | 1 | 61-90 Days | 13 |
| \$50,000-\$59,999 | 0 0 | 0 0 | 0 0 | 0 | 0 0 | 0 | 91-120 Days | 7 |
| \$60,000-\$69,999 | 0 0 | 0 0 | 0 0 | 0 | 0 0 | 0 | Over 120 Days | 43 |
| \$70,000-\$79,999 | 0 0 | 0 0 | 0 0 | 0 | 0 0 | 0 | Total | 94 |
| \$80,000-\$89,999 | 0 0 | 0 0 | 0 0 | 1 | 0 0 | 0 | Type of Financing of Units Sold (No. of Units) Conventional 63 FHA 9 VA 8 Assumption 7 Cash 5 Owner Finance 0 All Other 2 Unreported 0 Total 94 | |
| \$90,000-\$99,999 | 0 0 | 0 0 | 0 0 | 0 | 0 0 | 1 | | |
| \$100,000-\$119,999 | 1 0 | 0 0 | 0 0 | 0 | 0 0 | 2 | | |
| \$120,000-\$139,999 | 0 0 | 0 0 | 0 0 | 0 | 0 1 | 4 | | |
| \$140,000-\$159,999 | 0 0 | 0 0 | 0 0 | 0 | 2 0 | 2 | | |
| \$160,000-\$179,999 | 0 0 | 0 1 | 1 0 | 0 | 2 2 | 0 | | |
| \$180,000-\$199,999 | 0 0 | 0 1 | 0 0 | 0 | 1 5 | 1 | | |
| \$200,000-\$249,999 | 2 0 | 2 11 | 0 0 | 0 | 35 82 | 2 | | |
| \$250,000-\$299,999 | 0 1 | 7 7 | 2 2 | 2 | 133 90 | 2 | | |
| \$300,000-\$399,999 | 1 0 | 14 5 | 20 0 | 0 | 405 74 | 3 | | |
| \$400,000-\$499,999 | 0 0 | 0 0 | 10 0 | 0 | 311 3 | 0 | | |
| Over \$500,000 | 0 0 | 0 0 | 3 0 | 0 | 316 1 | 2 | | |
| Totals | 4 1 | 23 25 | 36 2 | 3 | 1463 | 21 | | |
| Detach/Attach Totals | 63 28 | | | | 1205 258 | | | |
| Grand Totals | 94 | | | | 1484 | | | |
| Average Sold Prices | \$ 223,500 \$ 255,000 | \$ 307,865 \$ 255,545 | \$ 398,427 \$ 270,950 | \$ 226,550 | | | | |
| Last Year Avg Sold Prices | \$ 281,588 \$ 266,875 | \$ 344,616 \$ 263,323 | \$ 458,755 \$ 299,790 | \$ 185,638 | | | | |
| Average Sold % Change | - 20.63 % - 4.45 % | - 10.66 % - 2.95 % | - 13.15 % - 9.62 % | 22.04 % | | | | |
| Last Year Units Sold | 8 4 | 33 48 | 64 10 | 7 | | | | |

| | 2007 | 2006 | % Change |
|--|-------------------------|-------------------------|----------------------|
| Total Sold Dollar Volume: | \$ 30,183,436 | \$ 60,989,705 | - 50.51 % |
| Average Sold Price: | \$ 321,100 | \$ 350,516 | - 8.39 % |
| Median Sold Price: | \$ 313,950 | \$ 324,450 | - 3.24 % |
| Total Units Sold: | 94 | 174 | - 45.98 % |
| Detach/Attach Average Sold: | \$ 354,258 \$ 256,626 | \$ 409,384 \$ 269,434 | - 13.47 % - 4.75 % |
| Average Days on Market: | 151 | 77 | 96.10 % |
| Average List Price for Sold: | \$ 348,656 | \$ 360,826 | - 3.37 % |
| Avg Sale Price as a percentage of Avg List Price: | 92.10 % | 97.14 % | |

| Total Number of NEW listings taken for the month: 225 | |
|---|-----|
| Total # of Listings that are New Construction | |
| Active Listings: | 270 |
| Sold Listings: | 6 |
| Total Number of Properties marked Contract for the month: 74 | |
| Total Number of Properties marked Contingent for the month: 19 | |
| Total Number of NEW pendings (CONTRACTS + CONTINGENTS): 93 | |

Source: Metropolitan Regional Information Systems, Inc. - MLS Resale Data

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